



**REPUBLIC OF TÜRKİYE
MINISTRY OF TRADE**

ECONOMIC OUTLOOK

December 2024

Last Updated: January 7, 2025

Note: The data, opinions, and assessments presented in this report do not constitute a commitment towards any individual, institution, or organization, and are solely for informational purposes.

CONTENTS

A- MACROECONOMIC DEVELOPMENTS	3
B- MACROECONOMIC OUTLOOK	20
C- DEVELOPMENTS IN DOMESTIC TRADE	31
D- DEVELOPMENTS IN FOREIGN TRADE	38
1) MERCHANDISE TRADE	39
2) SERVICES TRADE	52
E- INVESTMENT CLIMATE	57
F- FREE ZONES	62
G- BILATERAL, PLURILATERAL, REGIONAL and MULTILATERAL TRADE	69

A- MACROECONOMIC DEVELOPMENTS

MACROECONOMIC DEVELOPMENTS

Main Economic Indicators

	2015	2016	2017	2018	2019	2020	2021	2022	2023
GDP Growth, 2009 Prices, %	6.1	3.3	7.5	3	0.8	1.9	11.4	5.5	5.1
GDP, at Current Prices, Billion TL	2,351	2,627	3,134	3,761	4,318	5,049	7,256	15,012	26,546
GDP, at Current Prices, Billion USD	867	869	859	798	760	717	808	906	1,130
Population, Thousand People, Mid-Year	78,218	79,278	80,313	81,407	82,579	83,385	84,147	85,280	85,326
GDP Per Capita, at Current Prices, USD	11,085	10,964	10,696	9,799	9,208	8,600	9,601	10,659	13,243
Export (GTS, F.O.B.), Billion USD	151.0	149.2	164.5	177.2	180.8	169.6	225.2	254.2	255.6
Export (GTS)/GDP, %	17.4	17.2	19.1	22.2	23.8	23.7	27.9	28.1	22.6
Import (GTS, C.I.F.), Billion USD	213.6	202.2	238.7	231.2	210.3	219.5	271.4	363.7	362.0
Import (GTS)/GDP, %	24.6	23.3	27.8	29.0	27.7	30.6	33.6	40.2	32.0
Export/Import Ratio (% GTS)	70.7	73.8	68.9	76.6	86.0	77.3	83	69.9	70.6
Travel Income, Billion USD	33.2	23.8	28.1	32.1	38.8	14.2	27.9	45.4	49.5
Foreign Direct Investment, Billion USD	19.3	13.8	11.2	12.5	9.5	7.7	12.9	13.7	10.7
Current Account Balance, Billion USD	-21.4	-22.2	-35.1	-14.6	15.0	-31.1	-6.4	-46.6	-40.5
Current Account Balance/GDP, %	-2.5	-2.6	-4.1	-1.8	2.0	-4.3	-0.8	-5.1	-3.6
Labor Force Participation Rate, %	51.3	52.0	52.8	53.2	53.0	49.3	51.4	53.1	53.3
Unemployment Rate, %	10.3	10.9	10.9	11.0	13.7	13.2	12.0	10.4	9.4
Employment Rate, %	46.0	46.3	47.1	47.4	45.7	42.8	45.2	47.5	48.3
CPI (2003=100), Annual Average, %	7.67	7.78	11.14	16.33	15.18	12.28	19.60	72.31	53.86

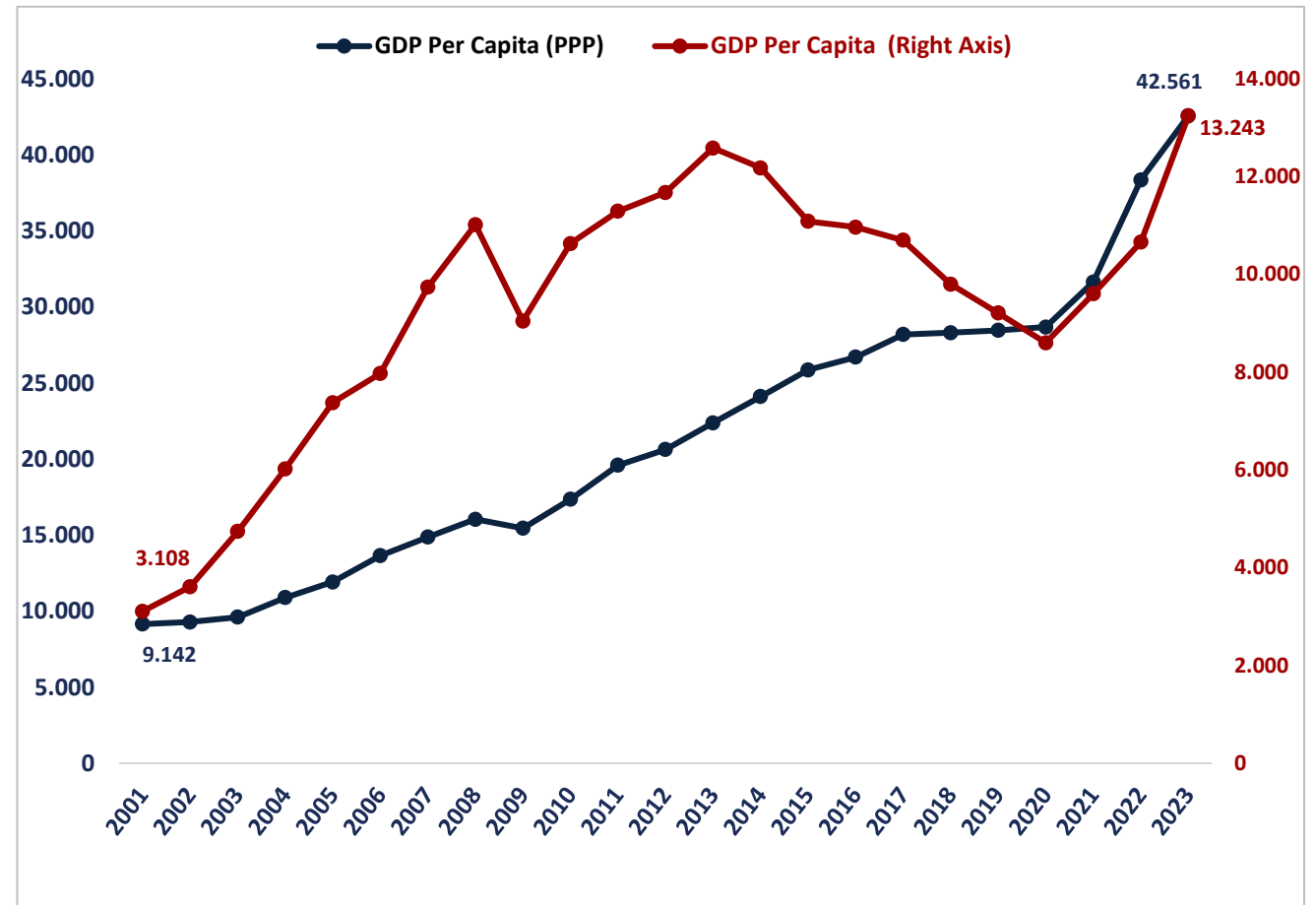
Source: TURKSTAT, CBRT

MACROECONOMIC DEVELOPMENTS

GDP Per Capita

- GDP per capita increased by 3.7 times in 2023 compared to 2002, from USD 3,608 to USD 13,243.
- In Purchasing Power Parity (PPP) terms, GDP per capita exceeded USD 42,561 in 2023.

GDP Per Capita, USD



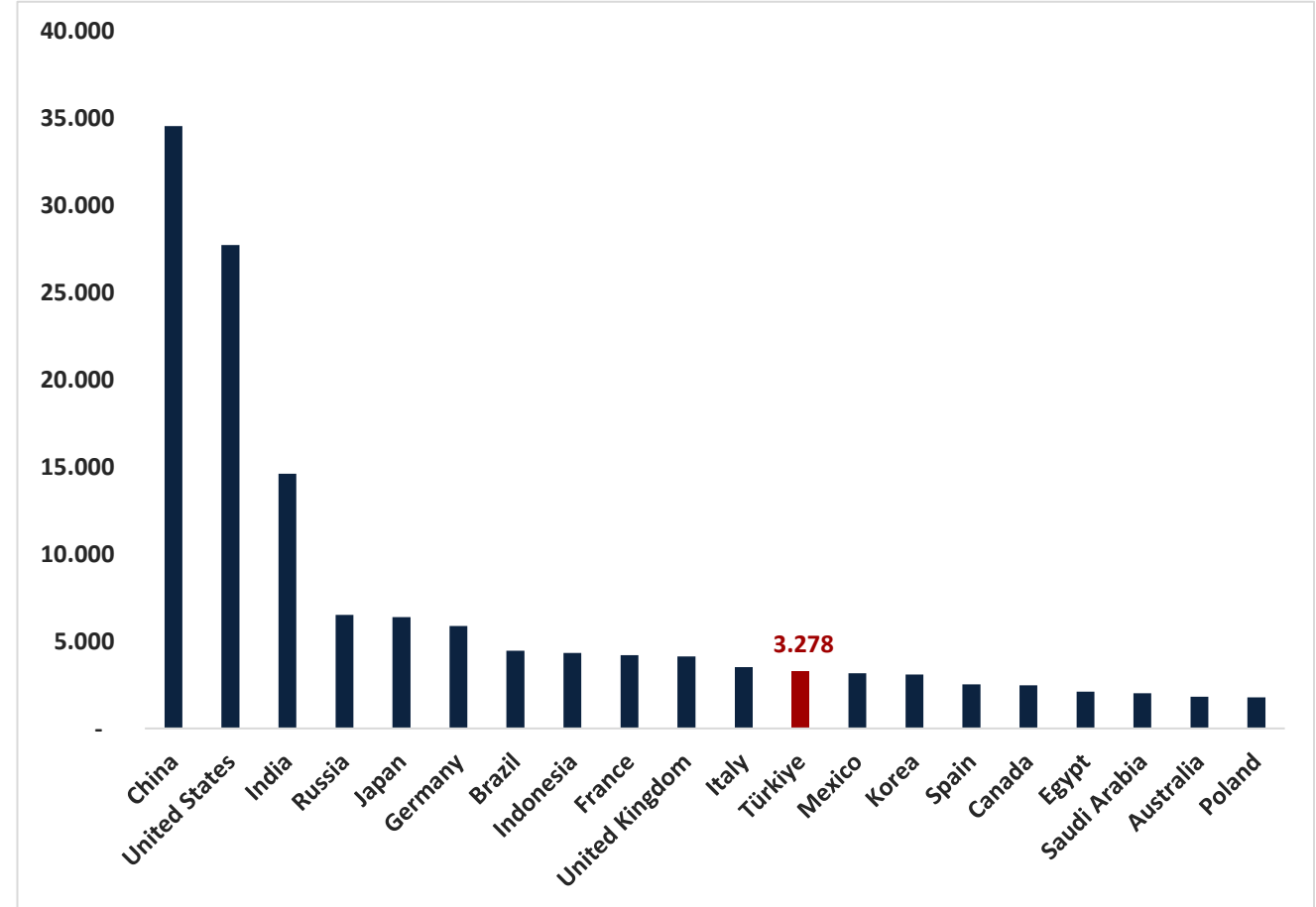
Source: TURKSTAT, PPP (2022)

MACROECONOMIC DEVELOPMENTS

Top 20 Economies

- In 2023, Türkiye ranked as the 12th largest economy in the world and the 4th in Europe according to Purchasing Power Parity GDP figures.

Top 20 Economies (Purchasing Power Parity (PPP))



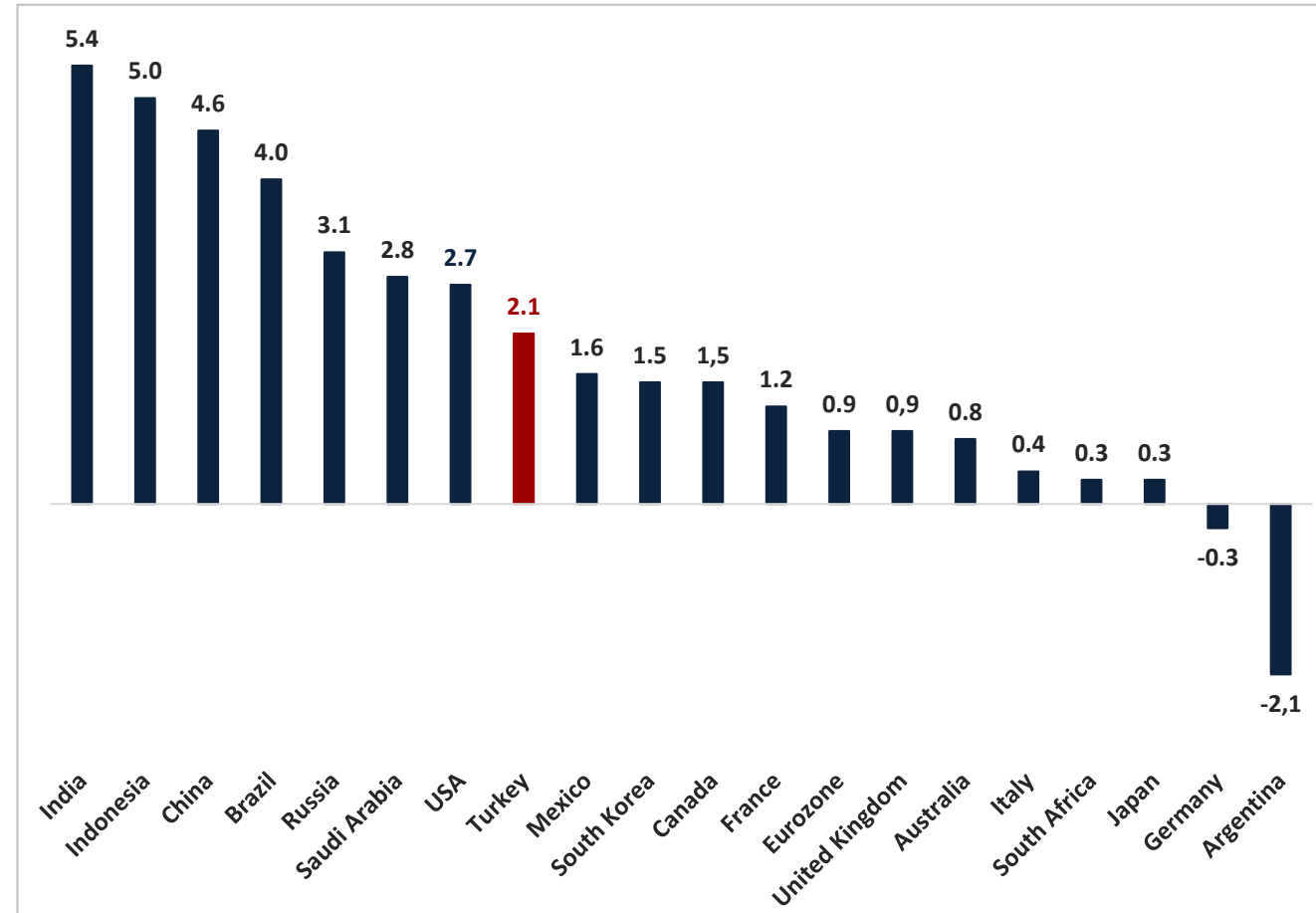
Source: IMF

MACROECONOMIC DEVELOPMENTS

GDP Growth of G20 Countries

- The Turkish economy grew by 2.1% in the third quarter of 2024.

GDP Changes (%) for G20 Countries with Announced Data (2024 Q3)



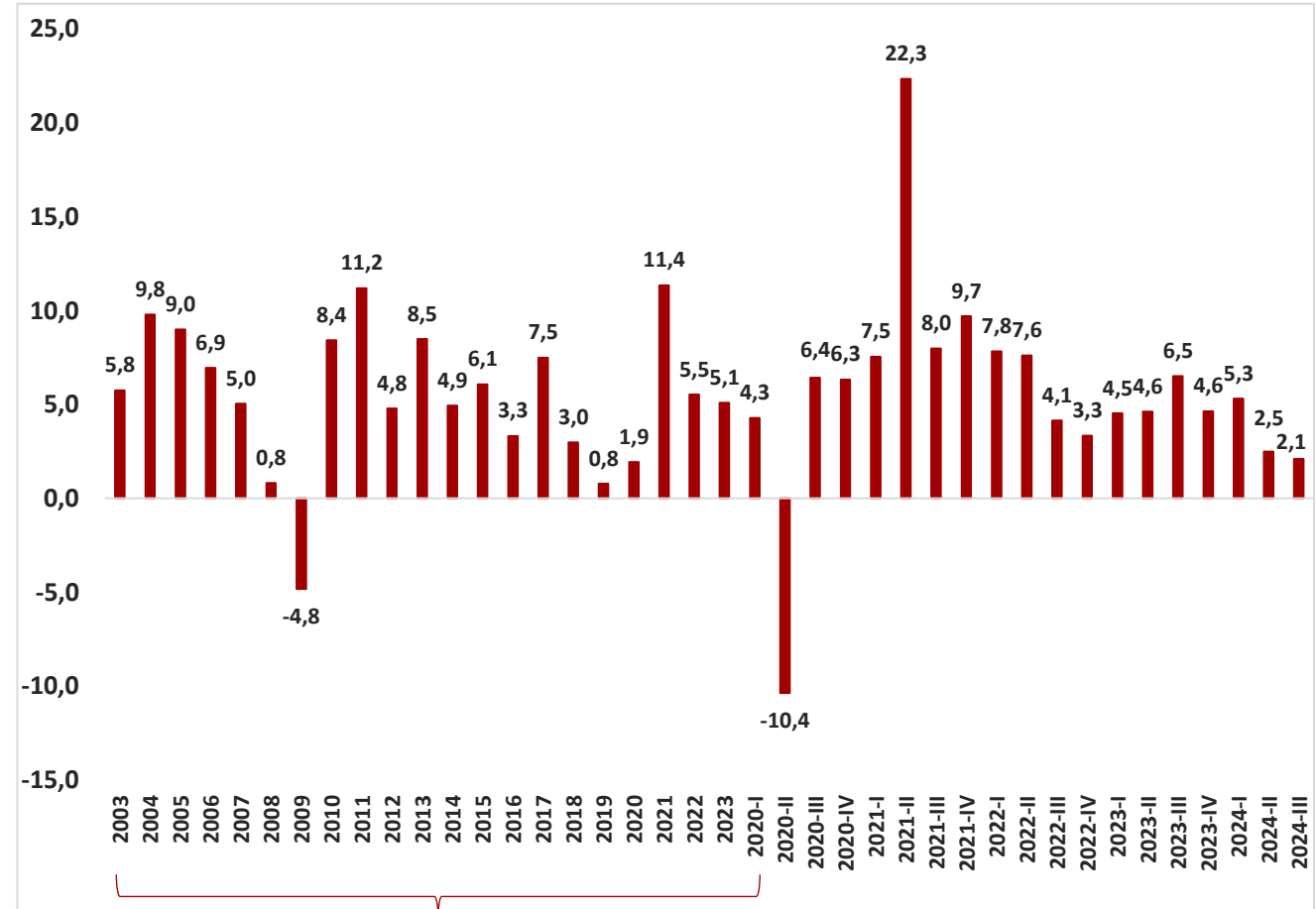
Source: S&P Global, EIU, Bureau of Economic Analysis, Eurostat

MACROECONOMIC DEVELOPMENTS

Quarterly GDP Growth Rates

- The Turkish economy grew by 2.1% in the third quarter of 2024.
- In the 2003-2023 period, the annual average growth rate of Türkiye was 5.4%.

Real GDP Growth Rates (%)



Source: TURKSTAT

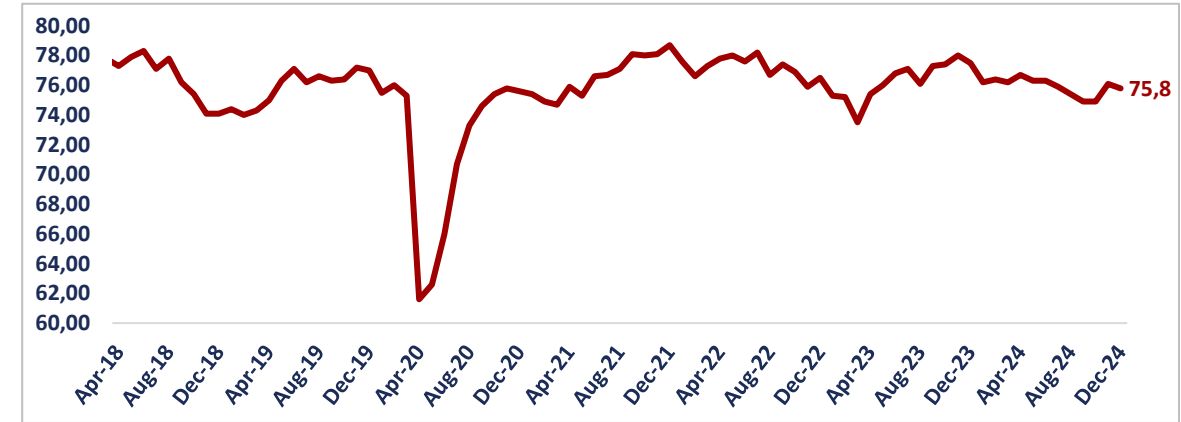
Annual Increases

MACROECONOMIC DEVELOPMENTS

Industrial Production

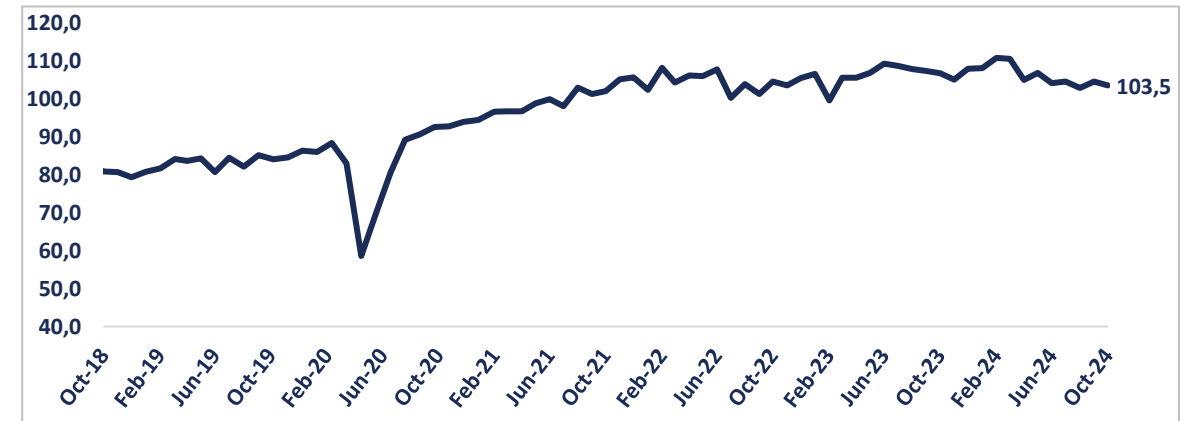
- In December 2024, the Capacity Utilization Rate in the manufacturing industry stood at 75.8%, reflecting a decrease of 1.7 points year-on-year and a decrease of 0.3 points month-on-month.
- In October 2024, seasonally adjusted Industrial Production Index decreased by 0,9% compared to the previous month and calendar adjusted Industrial Production Index decreased by 3.0% compared to the same month of the previous year.

Capacity Utilization Rate in Manufacturing Industry (%)



Source: CBRT

Industrial Production Index (2021=100)*



Source: TURKSTAT, *Seasonally and Calendar Adjusted Index (2021=100)

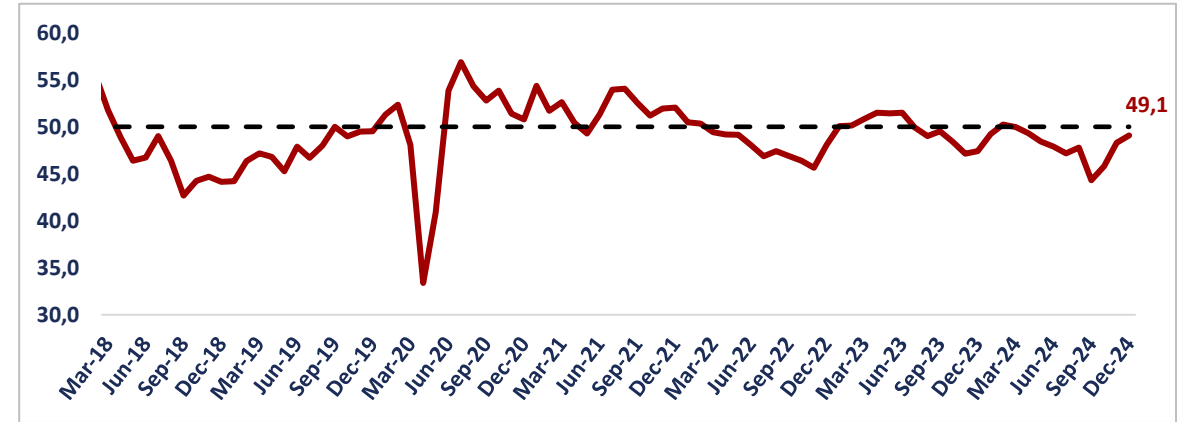
MACROECONOMIC DEVELOPMENTS

Purchasing Managers' Index (PMI)

- In December 2024, the Purchasing Managers' Index (PMI) was recorded at 49.1.
- In December 2024, the New Export Orders Index was recorded at 49.8.

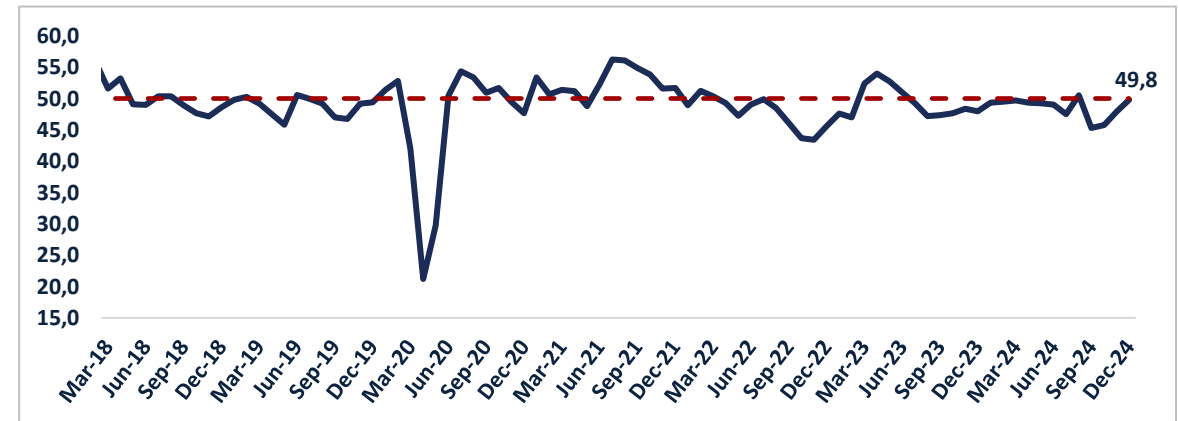
Note: The indexes measured above 50 indicates an increase, the indexes measured below 50 indicates a decline.

Purchasing Managers' Index (PMI)*



Source: S&P Global

New Export Orders Index*

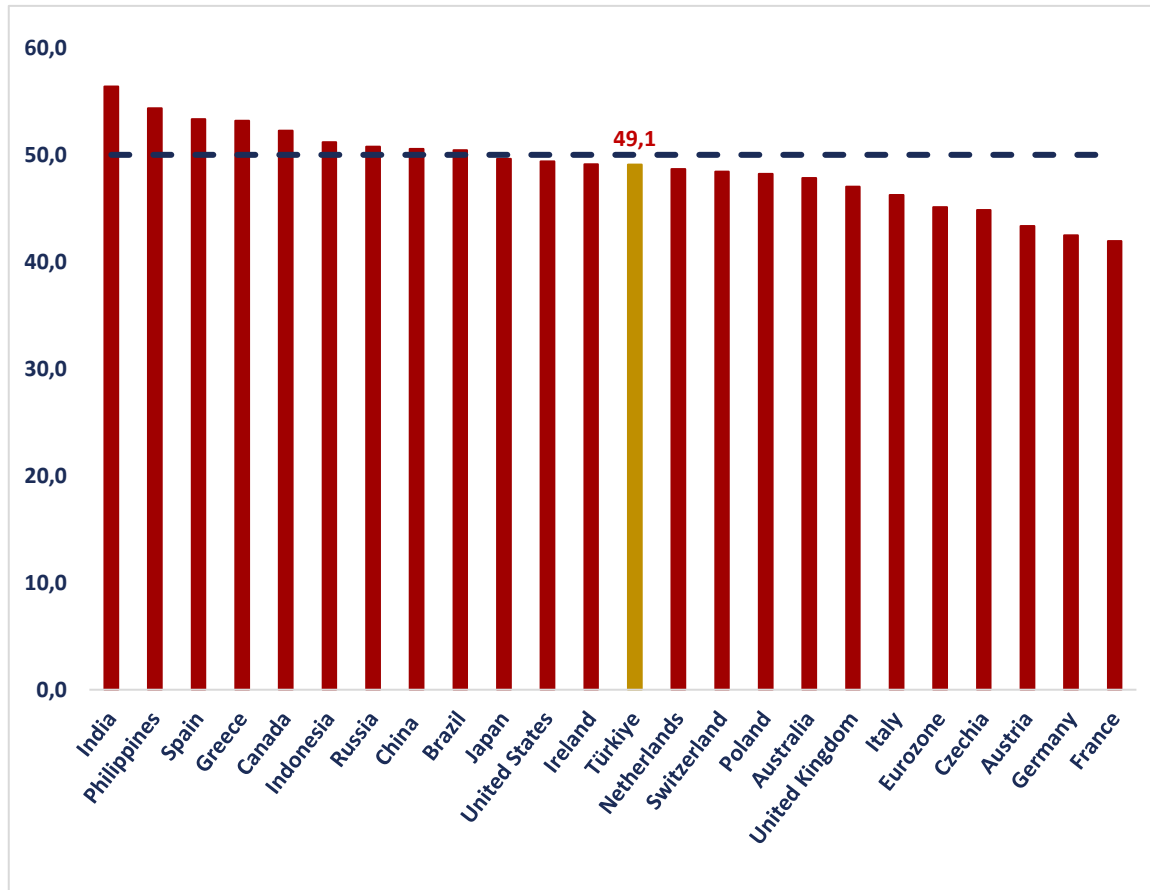


Source: S&P Global

MACROECONOMIC DEVELOPMENTS

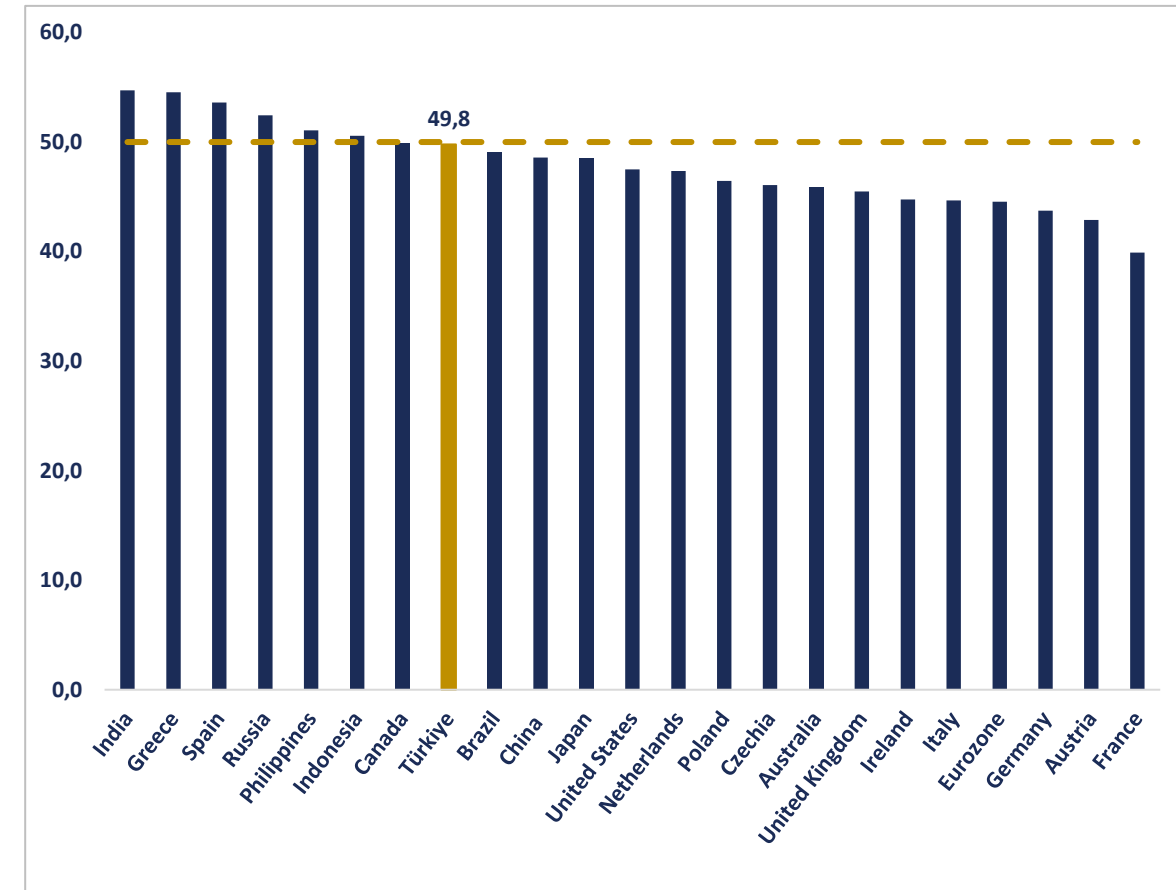
Purchasing Managers' Index (PMI)

PMI Index*, December 2024



Source: S&P Global

New Export Orders Index*, December 2024



Source: S&P Global

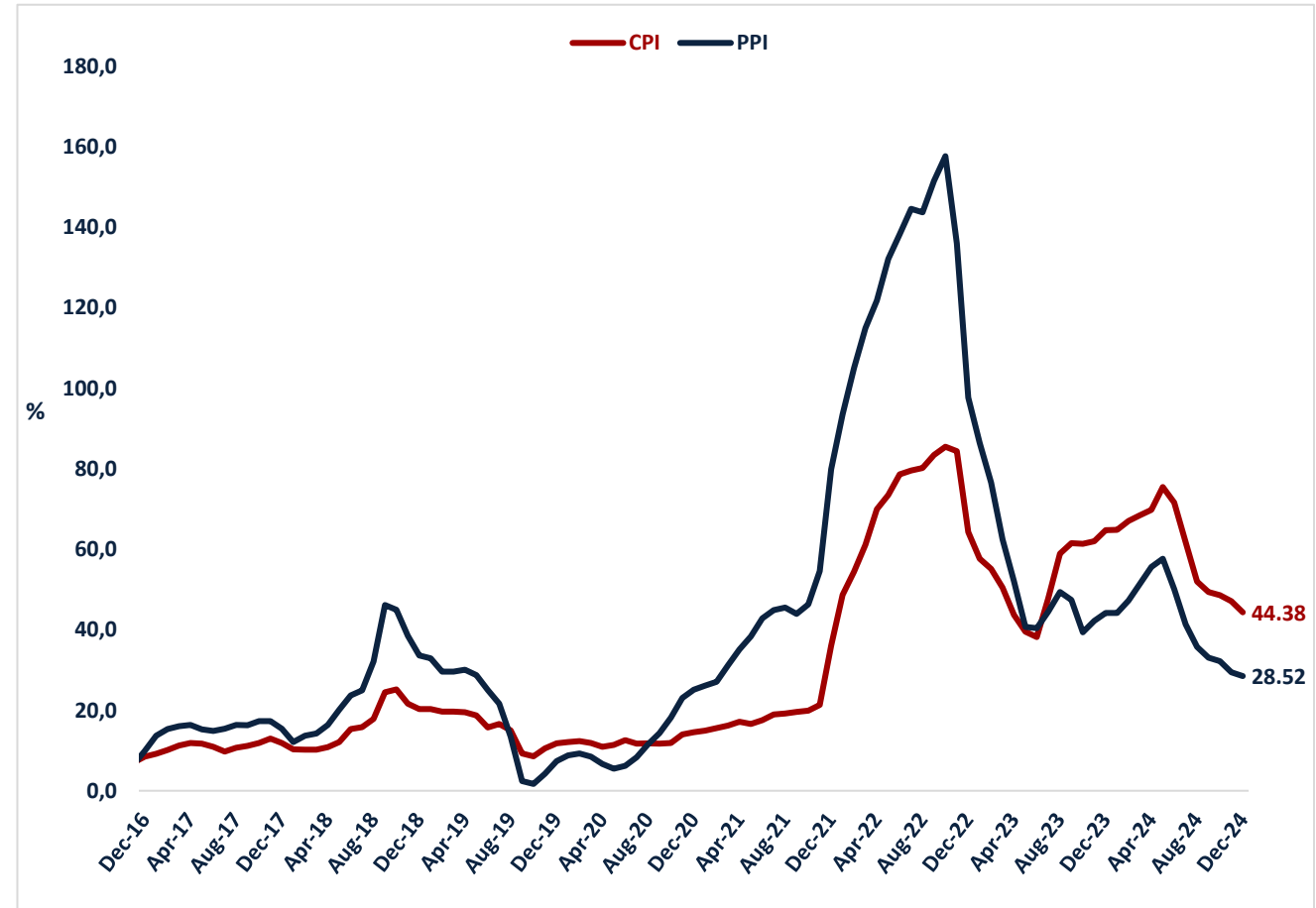
*Indexes measured above 50 indicates an increase, and the indexes measured below 50 indicate a decline. Seasonally Adjusted Series.

MACROECONOMIC DEVELOPMENTS

Annual Inflation

- In December 2024, the Consumer Price Index (CPI) rose by 44.38% and the Producer Price Index (PPI) rose by 28.52%, annually.

Price Indices (YoY, %)



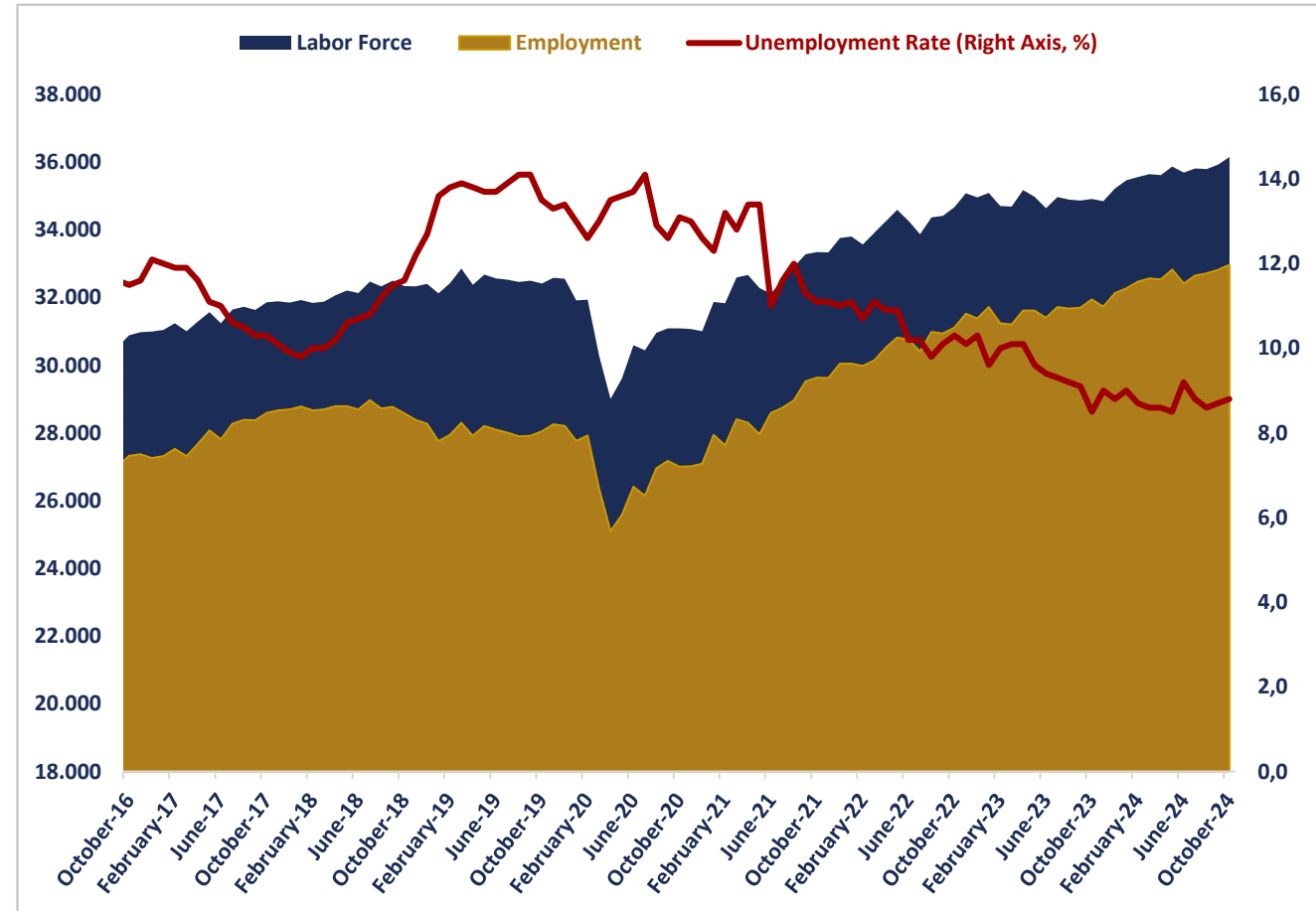
Source: TURKSTAT

MACROECONOMIC DEVELOPMENTS

Labor Market

- The seasonally adjusted unemployment rate was 8.8% in October 2024.
- In October 2024, the seasonally adjusted unemployment rate was 4.1% in the US, 6.3% in the Euro Area, 3.4% in Germany, 7.6% in France and 5.8% in Italy.
- In October 2024, the number of employed persons increased by 156 thousand to 32 million 970 thousand people and the employment rate increased by 0.2 percentage points to 49.9%.

Developments in Turkish Labor Market (Thousands)*



Source: TURKSTAT

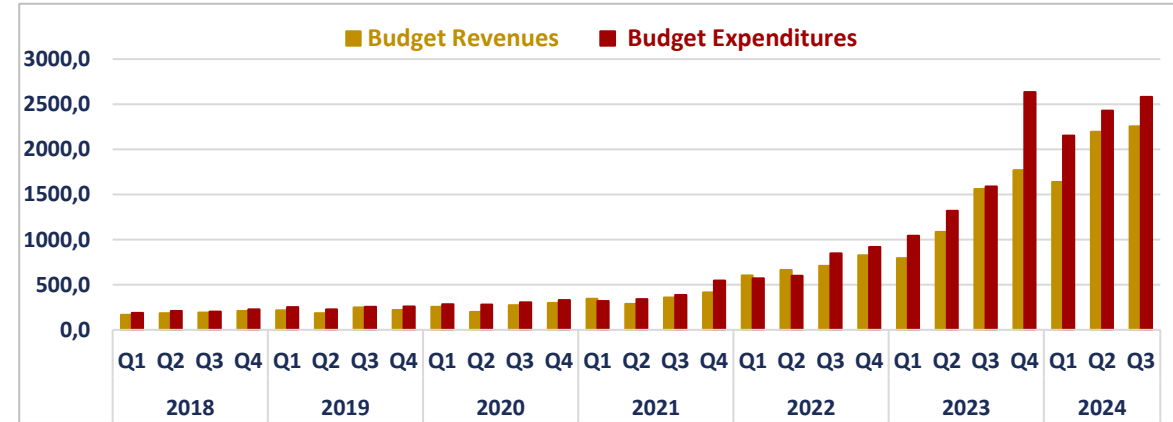
*Seasonally Adjusted Series

MACROECONOMIC DEVELOPMENTS

Central Government Budget

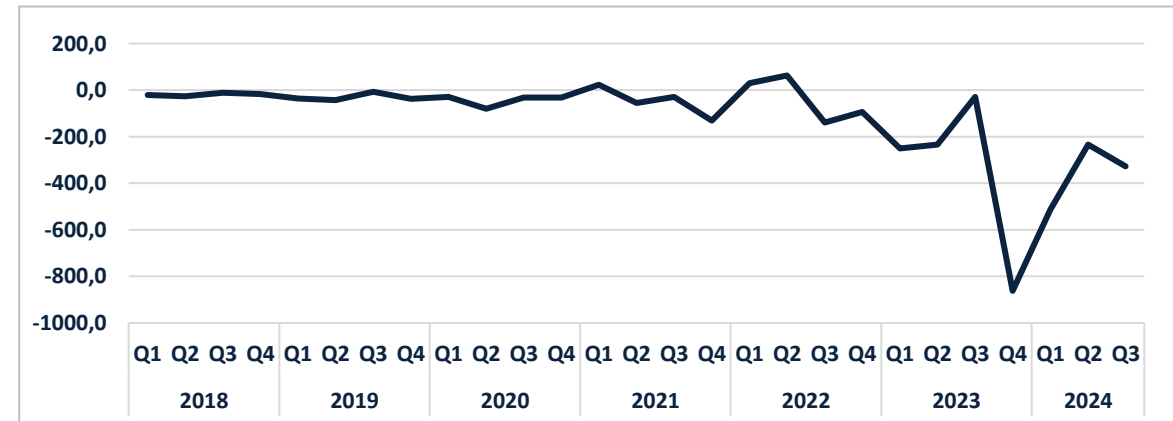
- In November 2024, central government budget revenues were 956.1 billion TL, budget expenditures were 939.5 billion TL, and the budget deficit was 16.6 billion.
- In the third quarter of 2024, central government budget expenditures totaled 2,580.1 billion TL, with revenues at 2,253.3 billion TL, leading to a budget deficit of 326.8 billion TL.

Central Government Budget Realizations (Billion TL)



Source: Ministry of Treasury and Finance

Central Government Budget Balance (Billion TL)



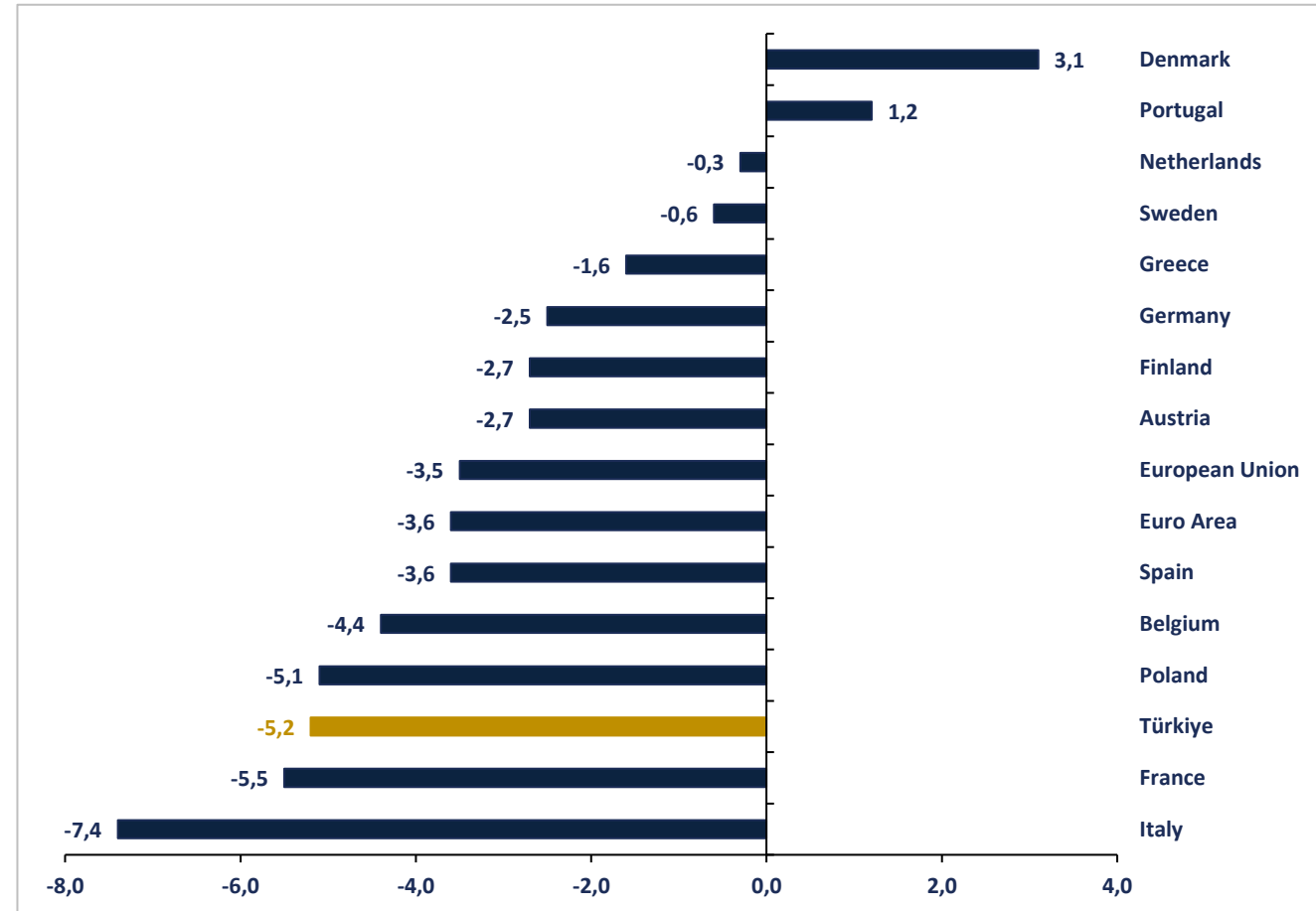
Source: Ministry of Treasury and Finance

MACROECONOMIC DEVELOPMENTS

Central Government Budget Balance

- The ratio of Türkiye's Central Government Budget Balance to GDP realized as -5.2% in 2023.

Central Government Budget Balance / GDP, (%) 2023



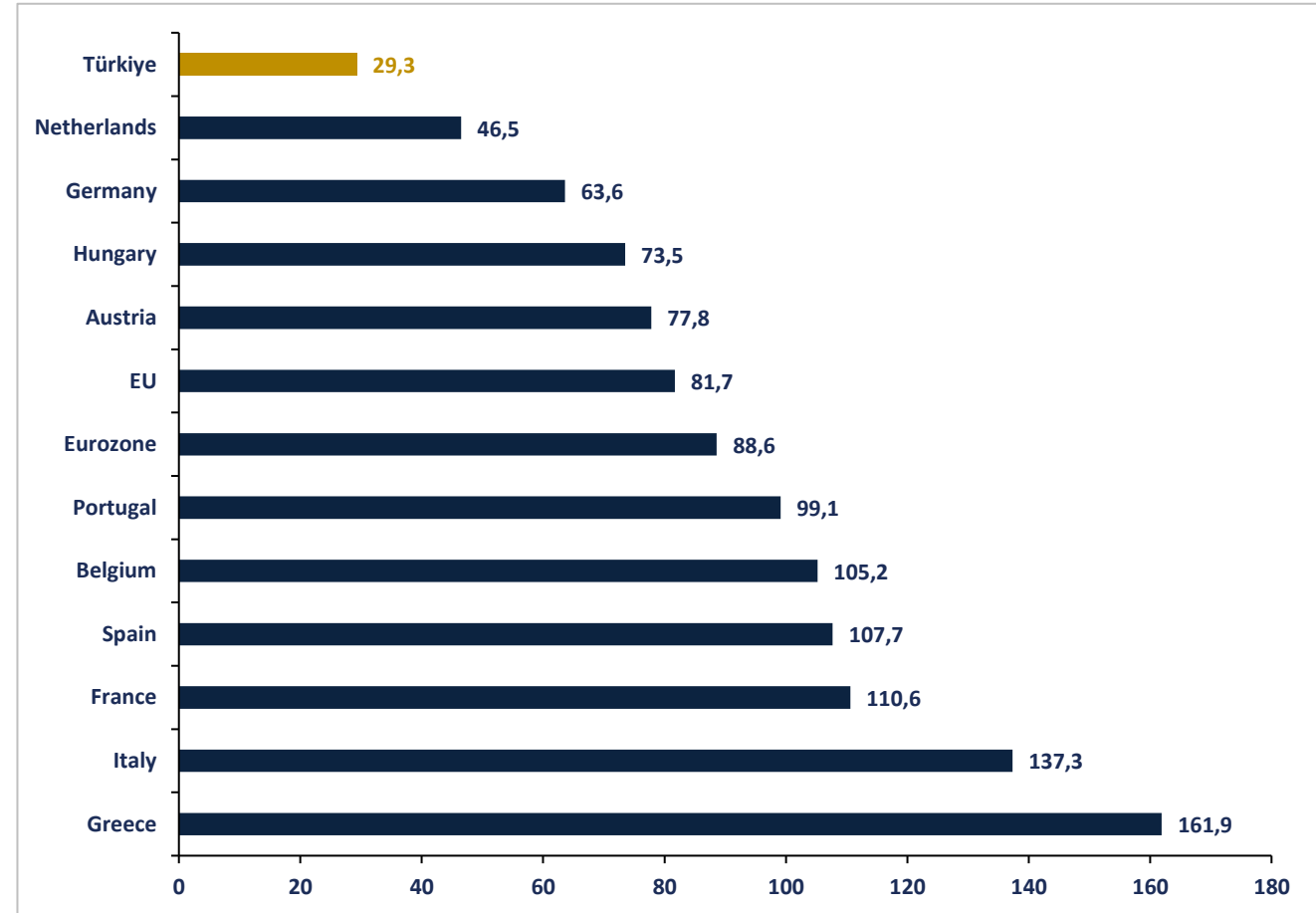
Source: Ministry of Treasury and Finance, Eurostat

MACROECONOMIC DEVELOPMENTS

General Government Debt Stock / GDP

- Türkiye's EU-defined General Government Debt Stock to GDP ratio was 29.3% in 2023, well below the Maastricht Criterion of 60%.

General Government Debt Stock / GDP, (%) 2023



Source: Ministry of Treasury and Finance, Eurostat

MACROECONOMIC DEVELOPMENTS

Balance of Payments

- The current account balance, which had a surplus of USD 19 million in October 2023, had a surplus of USD 1.9 billion in October 2024.

Balance of Payments

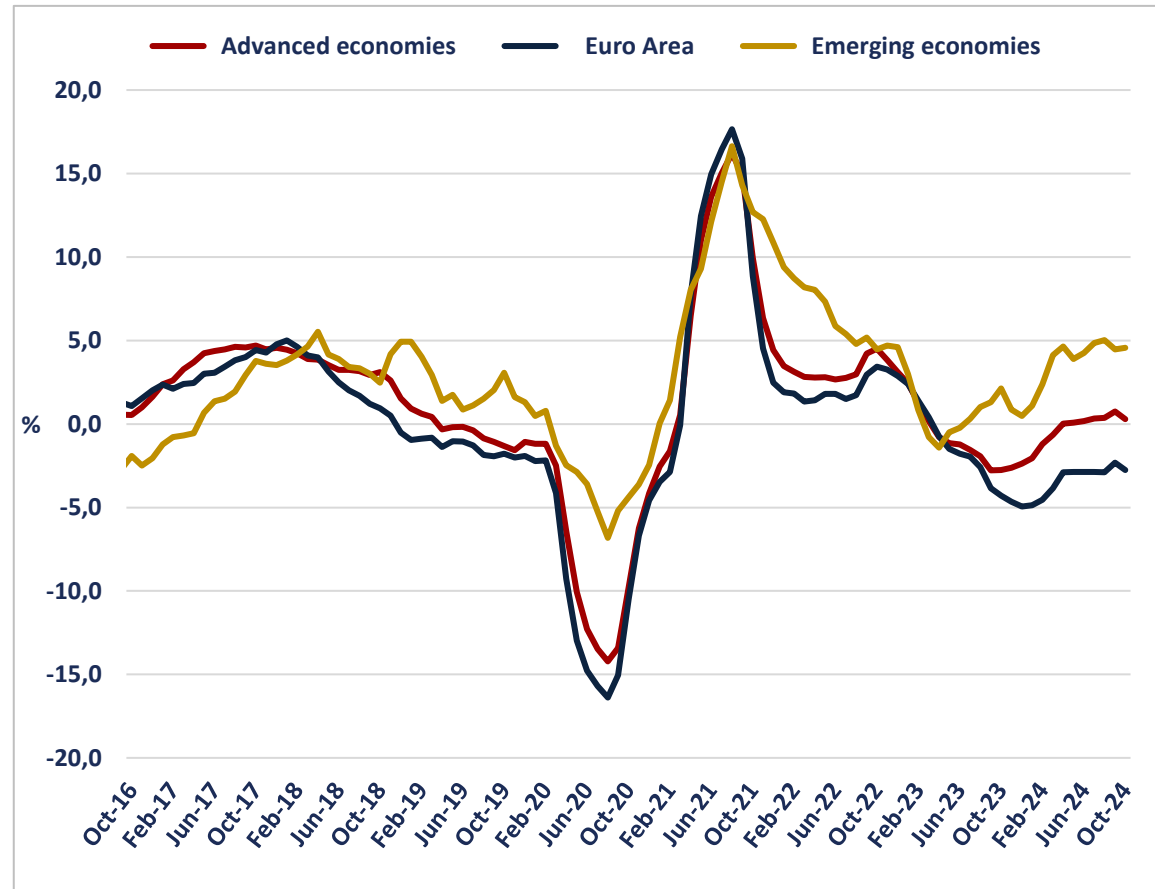
Million USD	October			January-October		
	2023	2024	Difference	2023	2024	Difference
I- CURRENT ACCOUNT	19	1,880	1,861	-36,052	-3,295	32,757
A. BALANCE ON GOODS	-4,986	-3,542	1,444	-77,265	-44,777	32,488
B. BALANCE ON SERVICES	6,074	6,450	376	50,632	53,995	3,363
C. BALANCE ON PRIMARY INCOME	-1,016	-1,048	-32	-9,848	-12,572	-2,724
D. BALANCE ON SECONDARY INCOME	-53	20	73	429	59	-370
II- CAPITAL ACCOUNT	-16	-7	9	-182	-118	64
III- FINANCIAL ACCOUNT	-2,918	1,689	4,607	-47,450	-18,145	29,305
Direct Investment	-839	204	1,043	-3,617	-3,258	359
Net Acquisition of Financial Assets	550	974	424	4,904	5,201	297
Net Incurrence of Liabilities	29	250	221	497	846	349
Equity Capital	1,389	770	-619	8,521	8,459	-62
Inflow	644	412	-232	4,115	4,269	154
Outflow	688	417	-271	4,368	4,748	380
Other Capital (Net)	44	5	-39	253	479	226
Real Estate (Net)	525	170	-355	1,316	1,814	498
Portfolio Investment	220	188	-32	3,090	2,376	-714
Other Investment	0	1,622	1,622	-1,834	4,444	6,278
Reserve Assets	247	4,861	4,614	-10,711	723	11,434
IV- NET ERRORS AND OMISSIONS	-2,921	-184	2,737	-11,216	-14,732	-3,516

Source: CBRT

MACROECONOMIC DEVELOPMENTS

Developments in Global Trade Volume Indices*

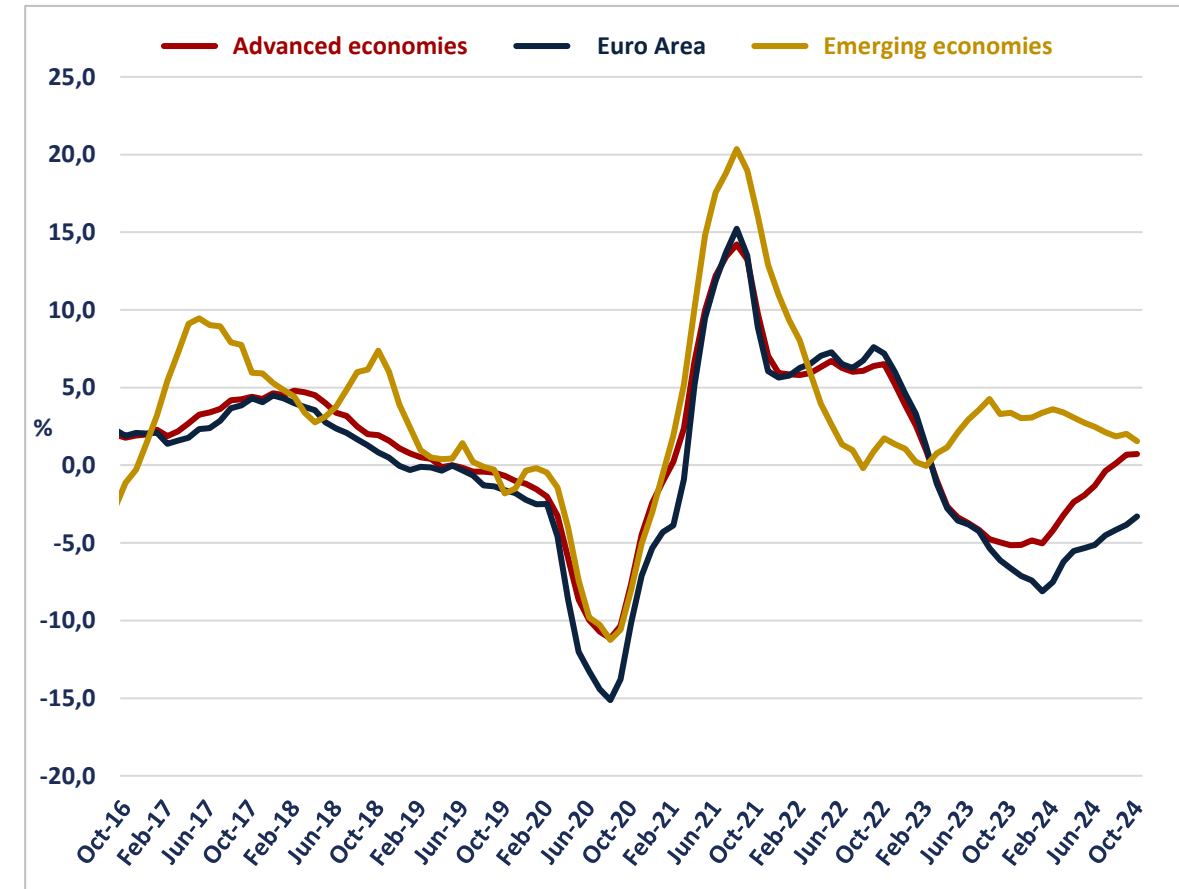
Export Volume Index (Annual Changes with 6 Month Moving Av.)



Source: Netherlands Bureau for Economic Policy Analysis (CPB)

* Trade Indices (2021=100), Volumes, Seasonally adjusted series.

Import Volume Index (Annual Changes with 6 Month Moving Av.)



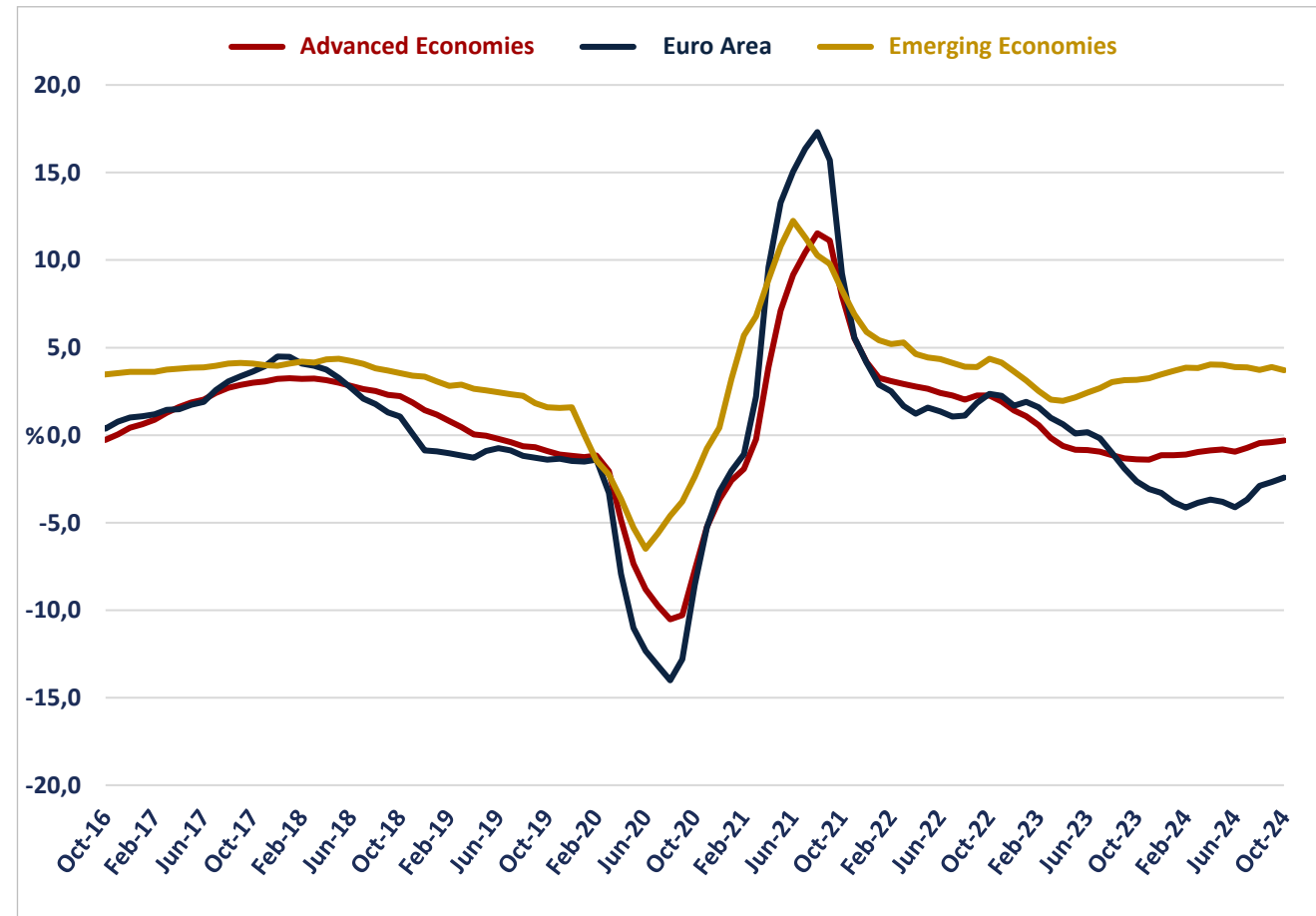
Source: Netherlands Bureau for Economic Policy Analysis (CPB)

MACROECONOMIC DEVELOPMENTS

Developments in Global Industrial Production Index

- As of October 2024, the decline in industrial production in advanced economies approached a standstill, while it continued at a limited pace in the Euro Area. On the other hand, the upward trend in industrial production in emerging economies largely persisted.

Industrial Production* (Annual Changes with 6 Month Moving Average)



Source: Netherlands Bureau for Economic Policy Analysis (CPB)

* Industrial Production Index (2021=100), Seasonally adjusted series.

B- MACROECONOMIC OUTLOOK

MACROECONOMIC OUTLOOK

2025-2027 Medium Term Program Main Economic Targets

	2023	2024 (E)	2025 (P)	2026 (P)	2027 (P)
GDP (Billion TL, Current Prices)	26,546	44,218	61,540	72,915	83,132
GDP Per Capita (USD)	13,243	15,551	17,028	18,990	20,420
Real GDP Growth	5.1	3.5	4.0	4.5	5.0
Unemployment Rate (%)	9.4	9.3	9.6	9.2	8.8
Tourism Revenues (Billion USD)	49.5	53.0	56.1	61.5	66.4
Current Account Balance (Billion USD)	-40.5	-22.0	-28.6	-25.6	-22.6
Current Account Balance/GDP, %	-3.6	-1.7	-2.0	-1.6	-1.3

In line with the general framework of the 12th Development Plan (2024-2028), the program aims to strengthen macroeconomic and financial stability, promote high value-added production, achieve growth through productivity and export growth with a focus on green and digital transformation and a permanent improvement in the current account balance, reduce inflation to single digits in the medium term, improve the business and investment environment, and establish a policy ground based on maintaining fiscal discipline while effectively combating disasters.

Source: Ministry of Treasury and Finance, Medium Term Program

E: Estimate, P: Program

MACROECONOMIC OUTLOOK

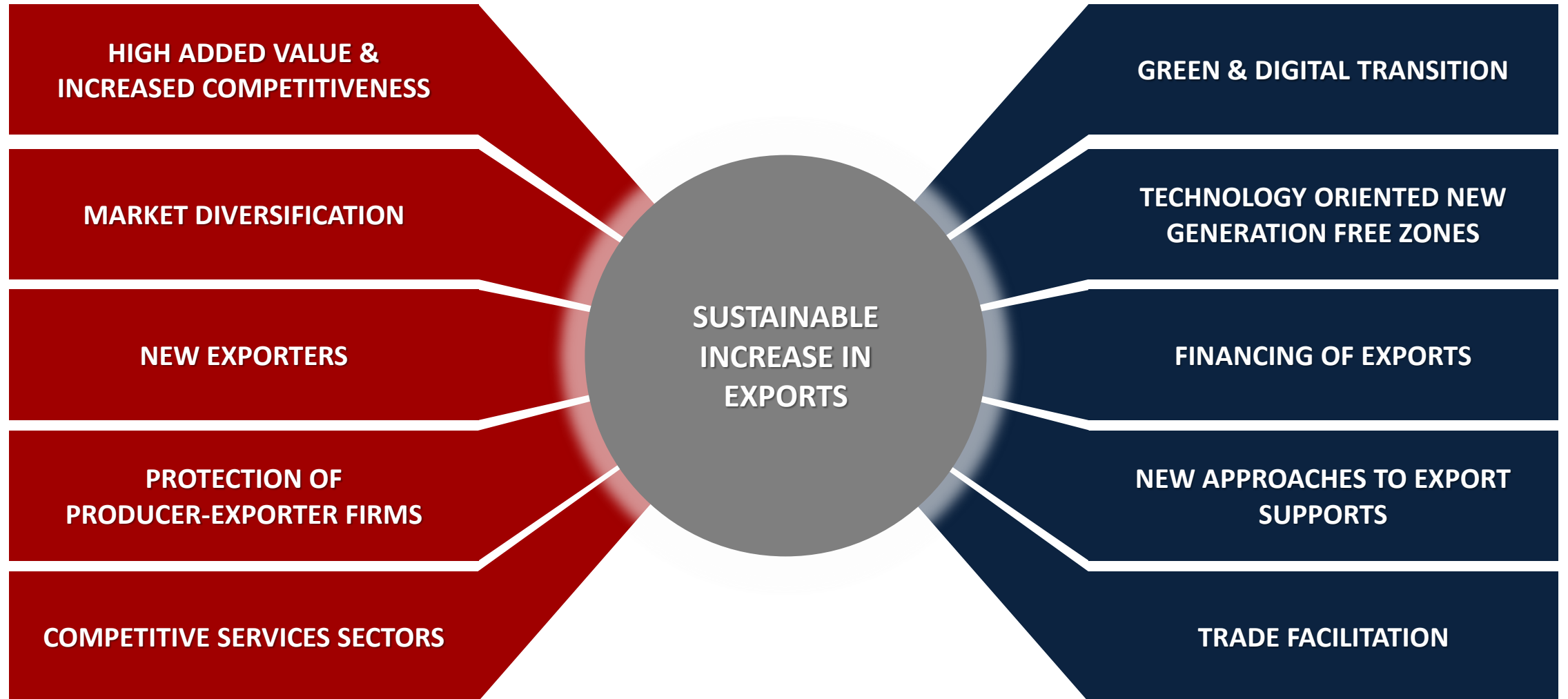
2025-2027 Medium Term Program Merchandise Trade Targets

	2023	2024 (E)	2025 (P)	2026 (P)	2027 (P)
Exports (Billion USD) (GTS)	255.6	264.0	279.6	296.1	319.6
Imports (Billion USD) (GTS)	362.0	345.0	369.0	390.6	417.5
Balance of Trade (Billion USD)	-106.3	-81.0	-89.4	-94.6	-97.9
Volume of Trade/GDP (%)	54.7	45.8	44.3	41.8	41.6
Exports/Imports (%)	70.6	76.5	75.8	75.8	76.6

*Source: Ministry of Treasury and Finance, Medium Term Program
E: Estimate, P: Program*

MACROECONOMIC OUTLOOK

Export Master Plan Targets



DISTANT COUNTRIES STRATEGY

Why Distant Countries?

- About two-thirds of Türkiye's total exports go to countries that are relatively close to Türkiye.
- Türkiye's average export distance remains below the world average.
- Distant countries account for 62% of the world's population and contribute to 64% of global GDP.
- With the Distant Countries Strategy, we aim to increase our exports to 18 countries, which were around USD 20 billion on average between 2018 and 2020, to USD 50 Billion in 2028 and to increase our share in the imports of these countries to 1 percent.

Increasing Türkiye's share in world trade

It's recognized that our country has the potential to capture a significant portion of major markets that are geographically distant and have high incomes.

Diversifying export markets

The tendency of our exporters to geographically distant and major markets will contribute significantly to diversification of our export markets.

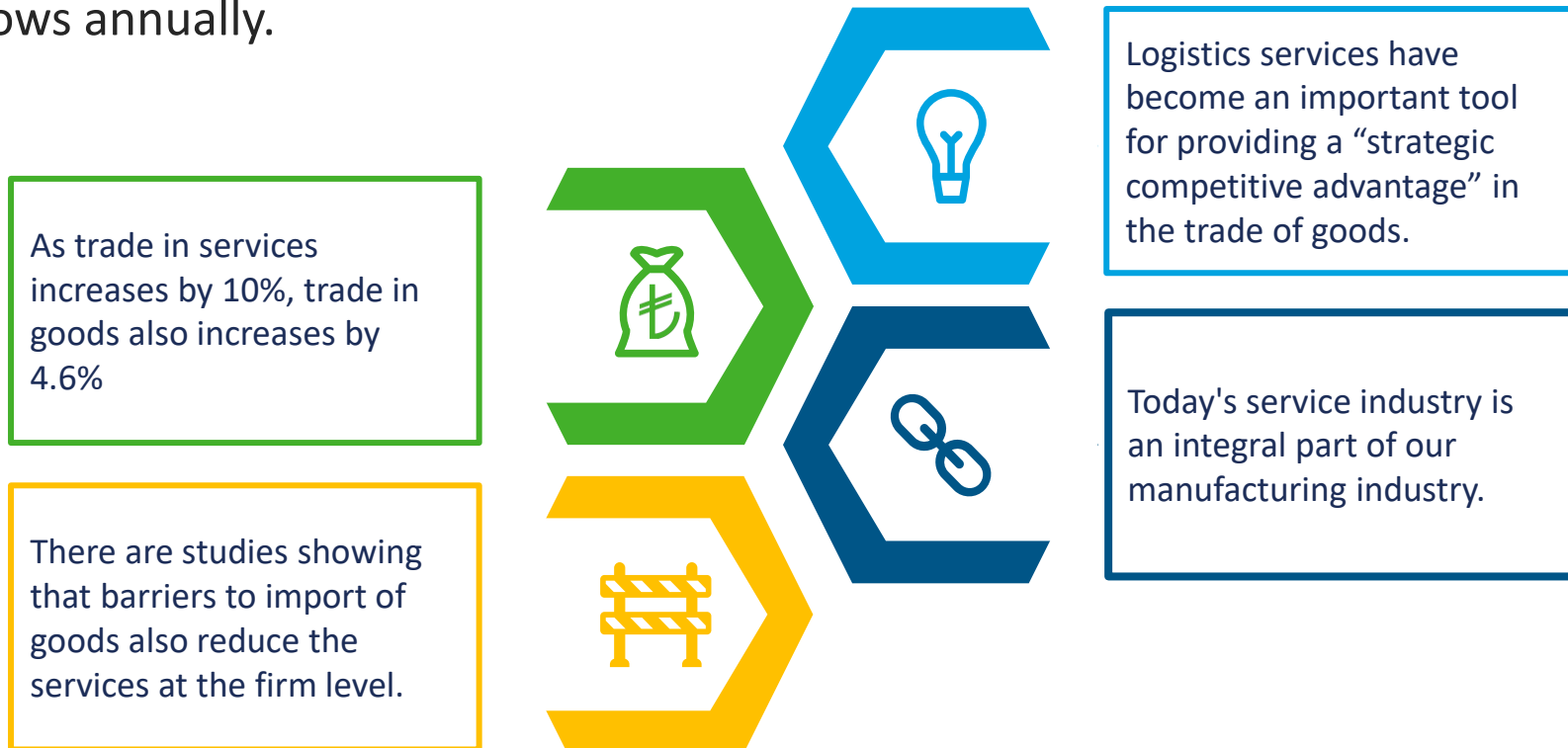
Guidance to exporters

A guiding strategy document has been released to extend Türkiye's average export to the global average of 4,744 km, and also to gain a foothold in distant major markets.

DISTANT COUNTRIES STRATEGY

Goods and Services as Complementary Elements

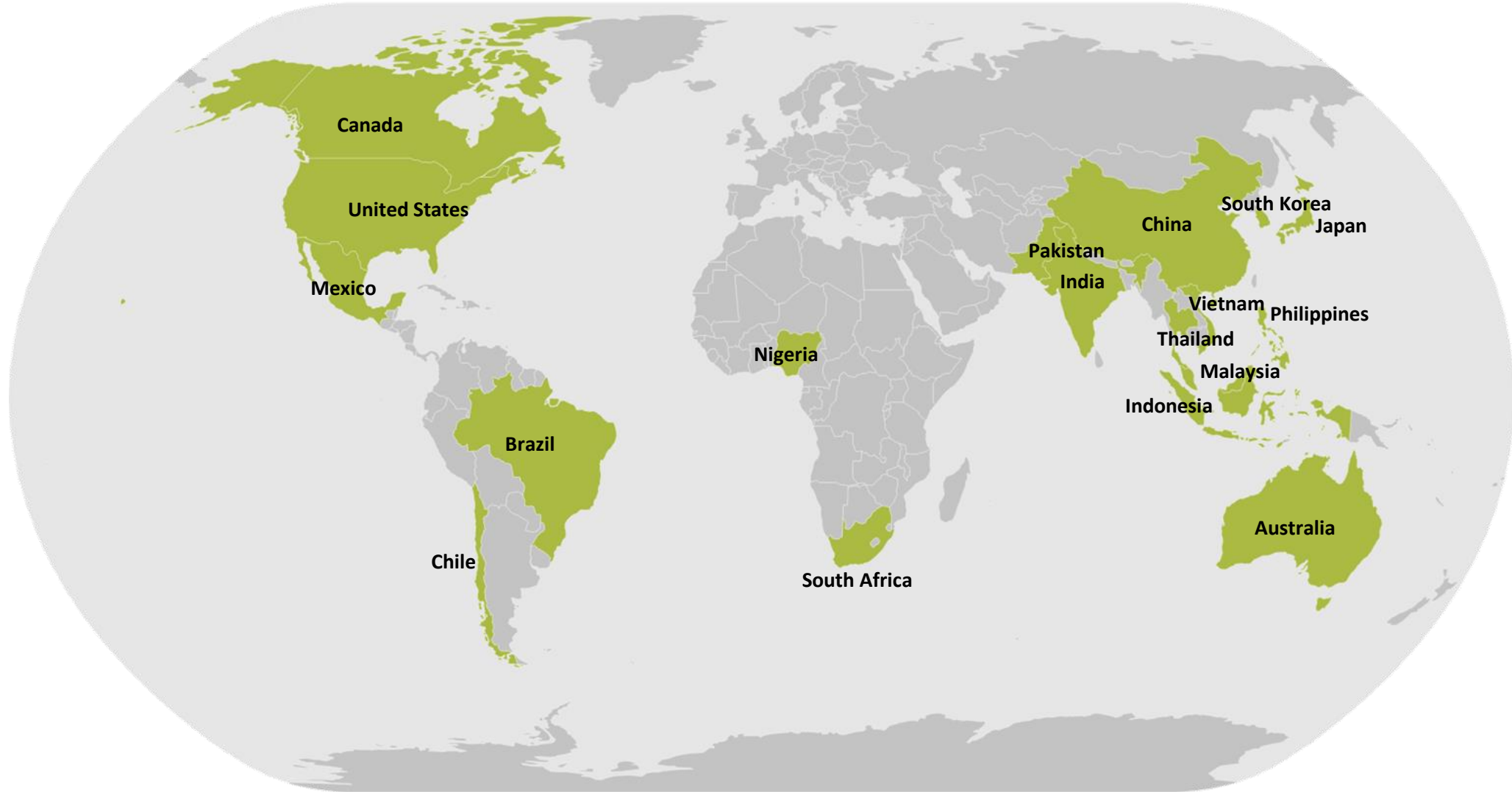
- Within the context of the Distant Countries Strategy, trade in goods and services is viewed as complementary elements. The significance of the services sector on the global economy and its impact on exports of goods grows annually.



- These points indicate that policies for the trade of goods and services should be considered inseparable and approached with a holistic view.

DISTANT COUNTRIES STRATEGY

Targeted Countries



MACROECONOMIC OUTLOOK

Import Related- Trade Policy Defence Mechanisms



Dumping and Subsidy Measures

132 measures in 65 product groups



Safeguard Measures

A total of 10 products; 7 subject to measures against all countries, and 3 with country-specific measures



Surveillance

153 product groups



Anti-Circumvention Measures

115 measures against 44 countries in 19 product groups



MACROECONOMIC OUTLOOK

Additional Customs Duties (ACD's)



Additional Customs Duties

4.567 products

(All countries excluding EU and FTA countries as of January 2025)



Main Sectors Where ACD Applied

Textiles and Clothing, Ceramics, Natural Stone, Jewelry, Toys, Aluminum, Hardware, Cosmetics, Automotive Spare Parts, Furniture, White Goods



Total imports of products subject to ACD in 2023 are **USD 63 billion**

(USD 27 billion excluding EU and FTA countries)



Total imports of products subject to ACD in 2024 are **USD 70.4 billion**

(USD 27.5 billion excluding EU-FTA countries)



MACROECONOMIC OUTLOOK

GDP Forecasts of International Organizations

International Organizations	Year	GDP Growth Forecast for Selected Countries/Country Groups (%)							
		World	Euro Area	USA	Brazil	Russia	India	China	Japan
IMF	2023	3.3	0.4	2.9	2.9	3.6	8.2	5.2	1.7
	2024	3.2	0.8	2.8	3.0	3.6	7.0	4.8	0.3
	2025	3.2	1.2	2.2	2.2	1.3	6.5	4.5	1.1
OECD	2023	3.2	0.5	2.9	2.9	3.6	8.2	5.2	1.7
	2024	3.2	0.8	2.8	3.2	3.7	6.8	4.9	-0.3
	2025	3.3	1.3	2.4	2.3	1.1	6.9	4.7	1.5
World Bank	2023	2.6	0.5	2.5	2.9	3.6	8.2	5.2	1.9
	2024	2.6	0.7	2.5	2.0	2.9	6.6	4.8	0.7
	2025	2.7	1.4	1.8	2.2	1.4	6.7	4.1	1.0

Source: IMF (October 2024), OECD (December 2024), World Bank (June 2024)

MACROECONOMIC OUTLOOK

Forecasts for World Trade

WTO Forecasts for Merchandise Trade Volume (%)

Regions	2023	2024	2025
Volume of World Merchandise Trade	-1.1	2.7	3.0
Exports			
North America	3.7	2.1	2.9
South and Central America	2.3	4.6	-0.1
Europe	-2.6	-1.4	1.8
Asia	0.3	7.4	4.7
Imports			
North America	-2.0	3.3	2.0
South and Central America	-4.5	5.6	1.7
Europe	-5.0	-2.3	2.2
Asia	-0.7	4.3	5.1

Source: WTO (October 2024)

IMF Forecasts for Goods and Services Trade (%)

Real Growth (%)	2023	2024	2025
Volume of World Trade	0.8	3.1	3.4
Exports			
Advanced Economies	1.0	2.5	2.7
Emerging Economies	0.6	4.6	4.6
Imports			
Advanced Economies	-0.7	2.1	2.4
Emerging Economies	3.0	4.6	4.9

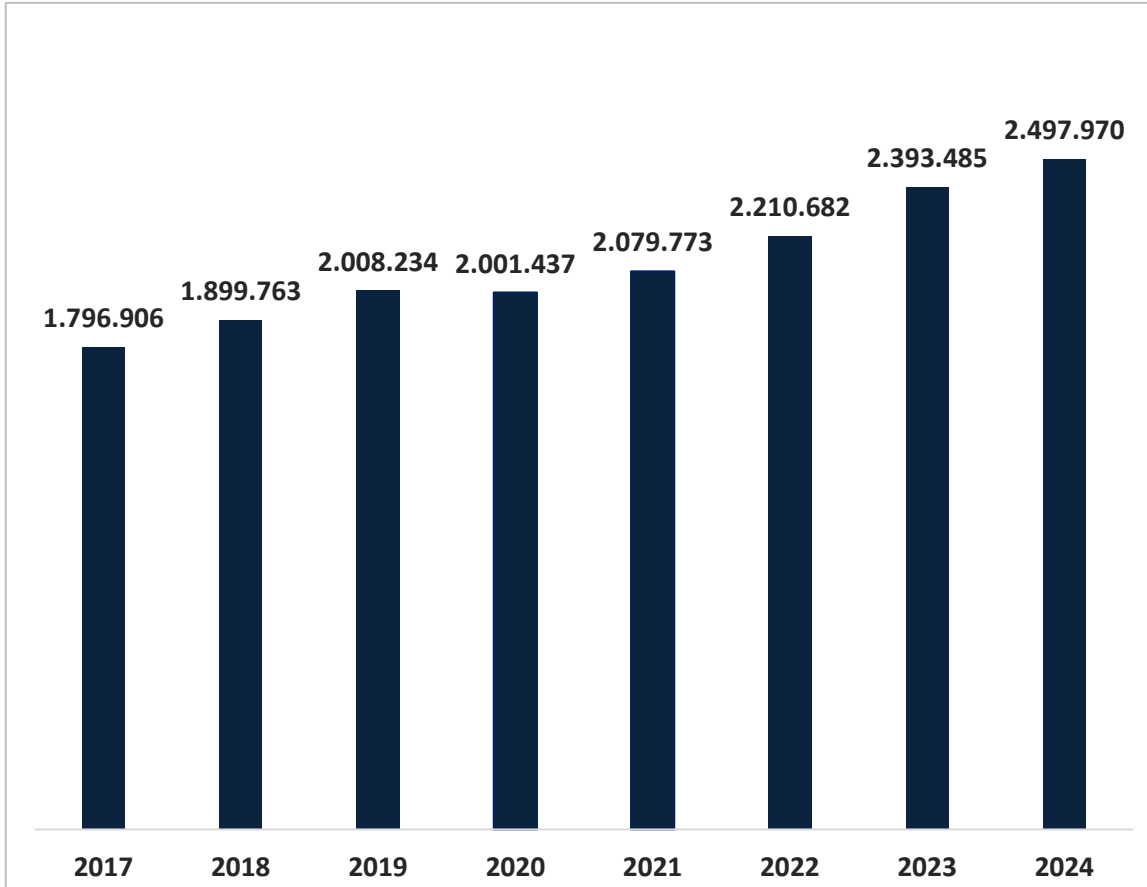
Source: IMF (October 2024)

C- DEVELOPMENTS IN DOMESTIC TRADE

DEVELOPMENTS IN DOMESTIC TRADE

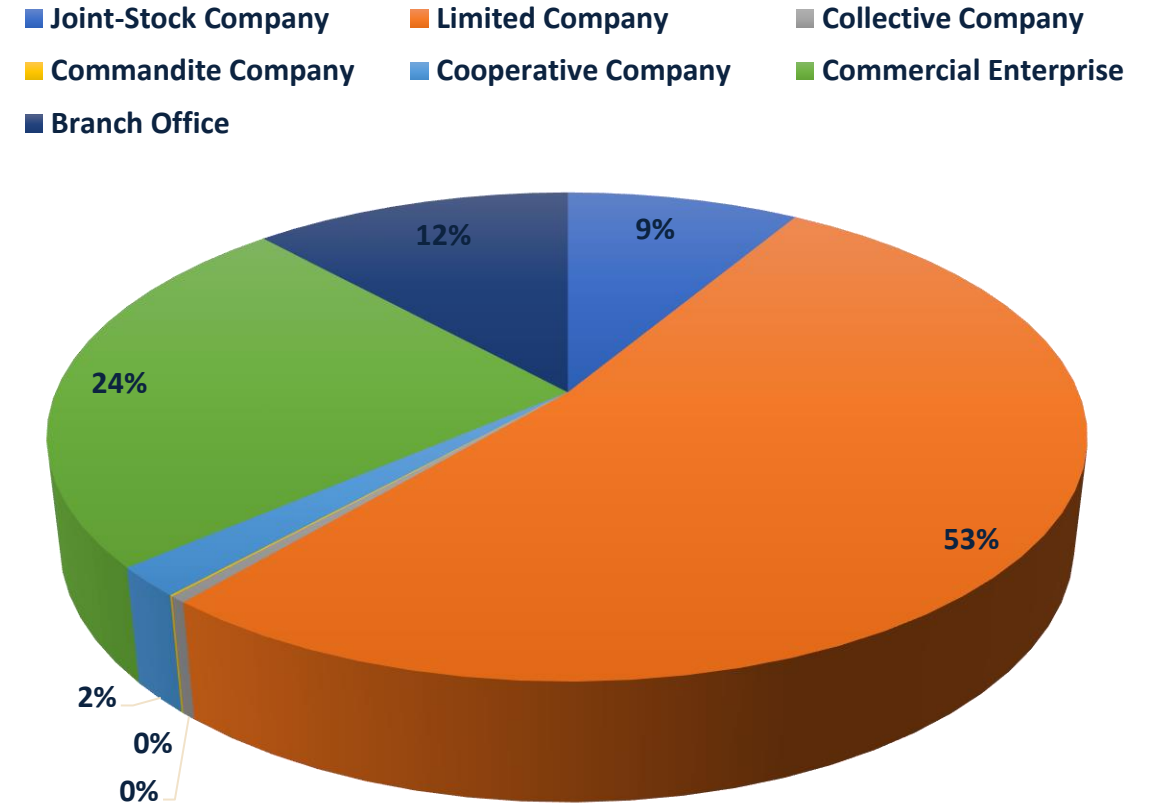
Number of Active Companies

No. of Active Companies, Commercial Enterprises and Branches*



Source: MERSİS
*December Data.

Distribution of Different Structures*



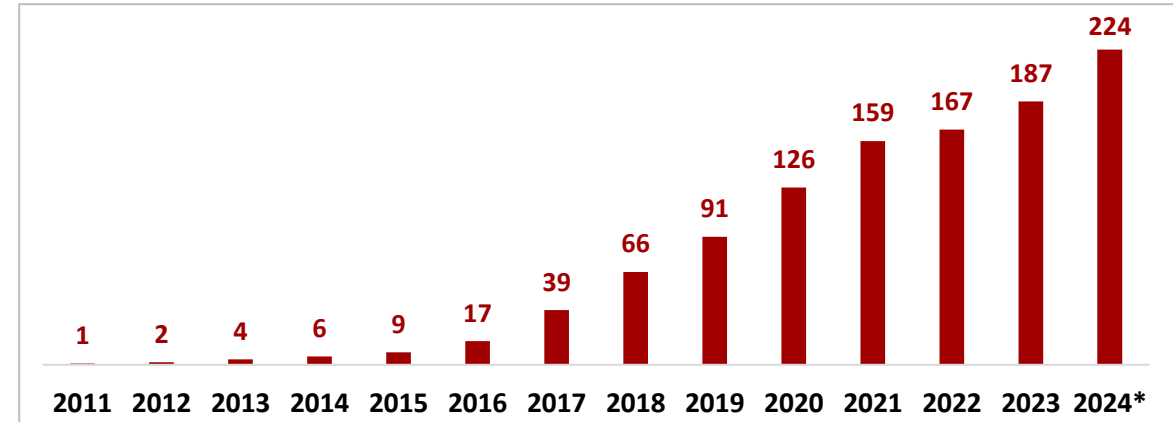
Source: MERSİS
*As of 31.12.2024

DEVELOPMENTS IN DOMESTIC TRADE

Number of Licensed Warehouse Enterprises and Licensed Warehouse Capacity

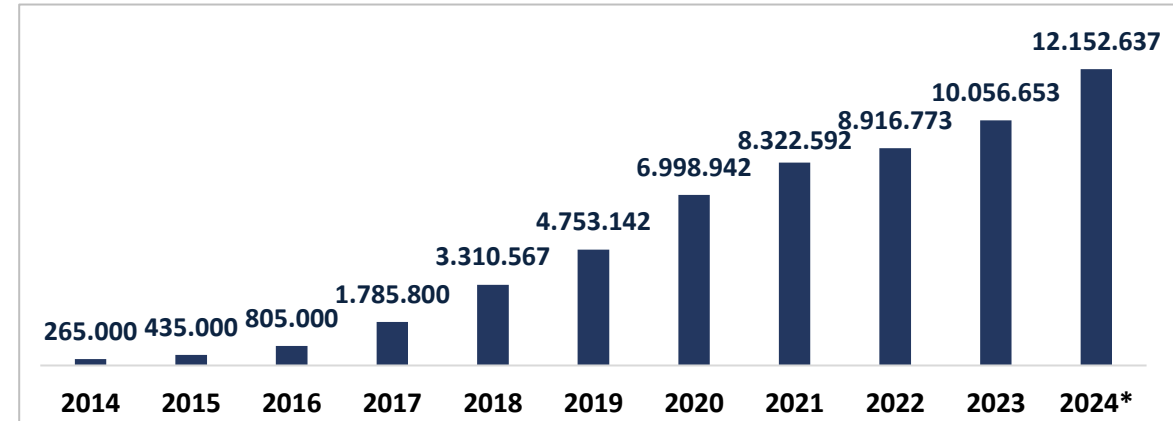
- Since 2011, a total of 224 licensed warehouse enterprises have started their activities by obtaining their license.
- Licensed warehouse capacity has reached 12.1 million tons in total.

Number of Licensed Warehouse Enterprises Operating by Years



Source: Ministry of Trade

Licensed Warehouse Capacity by Years (Ton)



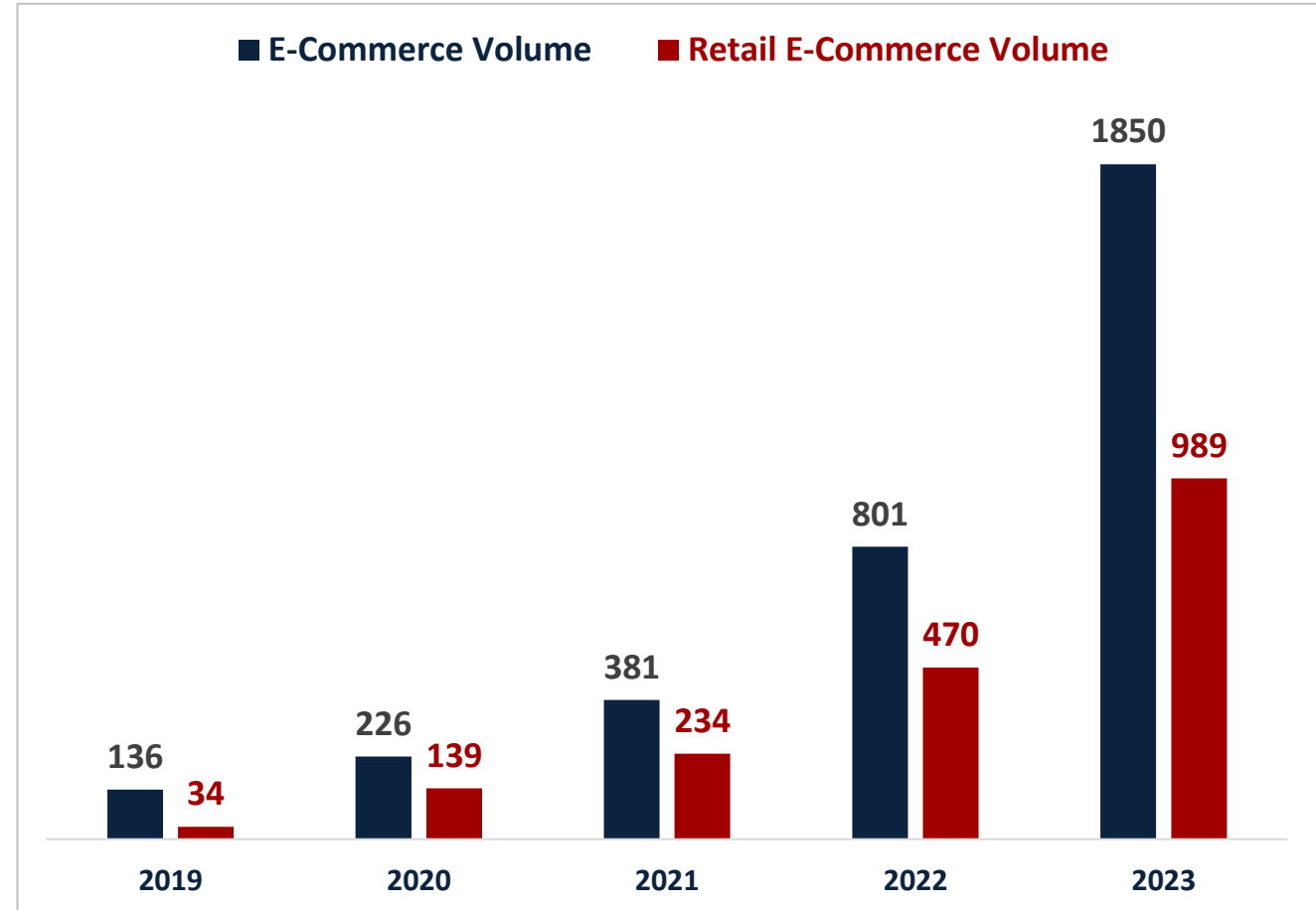
Source: Ministry of Trade, *As of 31.12.2024

DEVELOPMENTS IN DOMESTIC TRADE

E-commerce and Retail E-commerce Volumes in Türkiye between 2019-2023 (Billion TL)

- Between 2019 and 2023, a 13-fold increase in e-commerce volume and a 29-fold increase in retail e-commerce volume were observed.

E-commerce and Retail E-commerce Volumes in Türkiye (Billion TL)



Source: Ministry of Trade, Electronic Commerce Information System

DEVELOPMENTS IN DOMESTIC TRADE

Electronic Commerce Statistics for 2019 and 2023



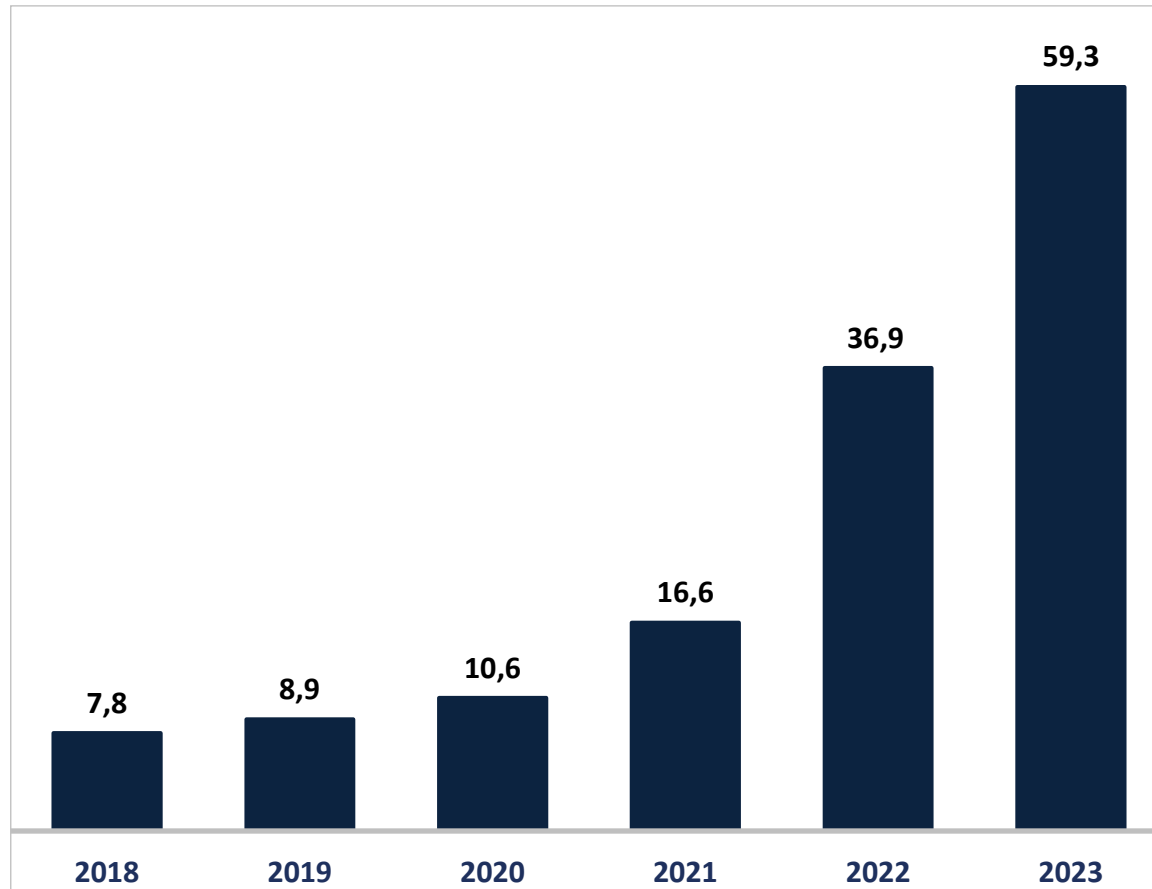
	2019	2023	Growth Rate
Registered Companies	68,457	559,412	717%
Number of Companies Operating on a Marketplace	57,394	539,808	841%
Total Number of Orders	1.36 Billion	5.87 Billion	330%
Ratio of E-Commerce to Total Trade	9.8%	20.3%	107%

Source: Ministry of Trade, Electronic Commerce Information System

DEVELOPMENTS IN DOMESTIC TRADE

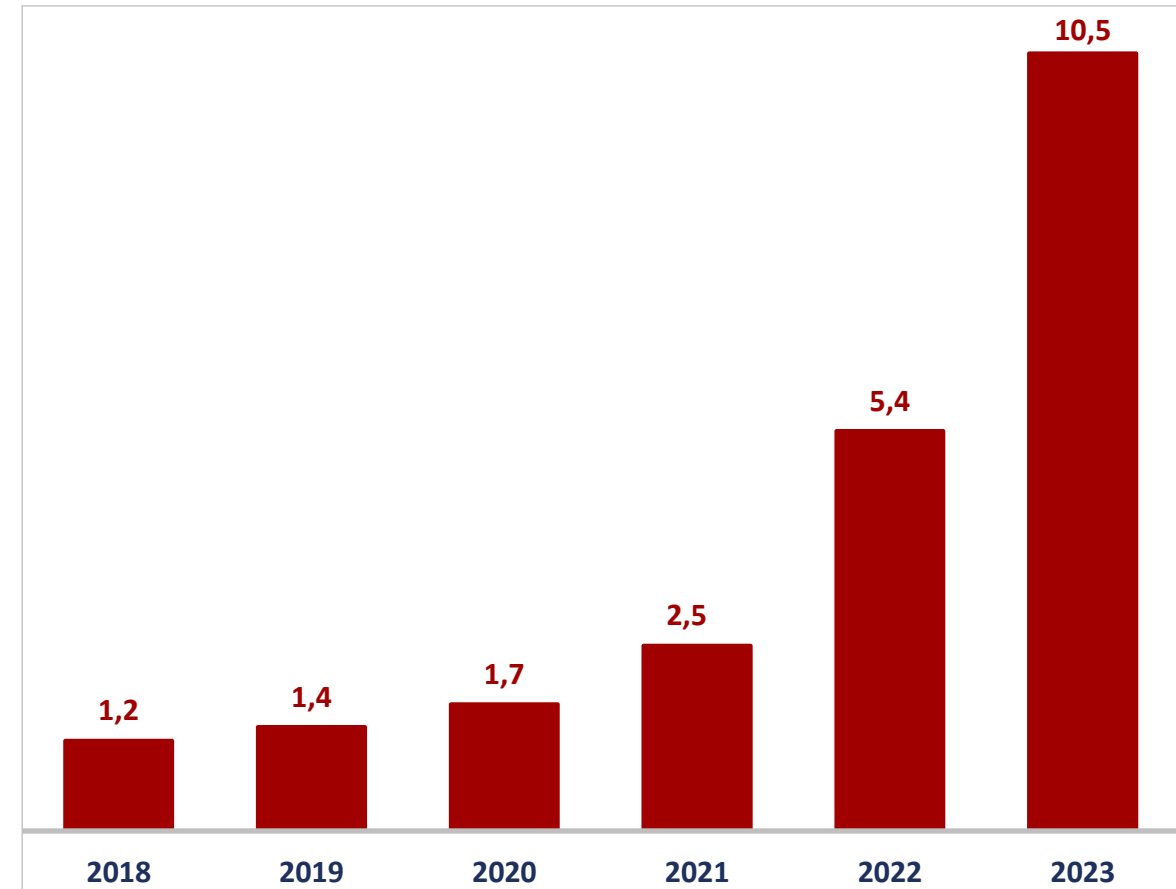
Türkiye Trade Volume and Retail Trade Volume (Trillion TL)

Türkiye Trade Volume



Source: TURKSTAT

Türkiye Retail Trade Volume

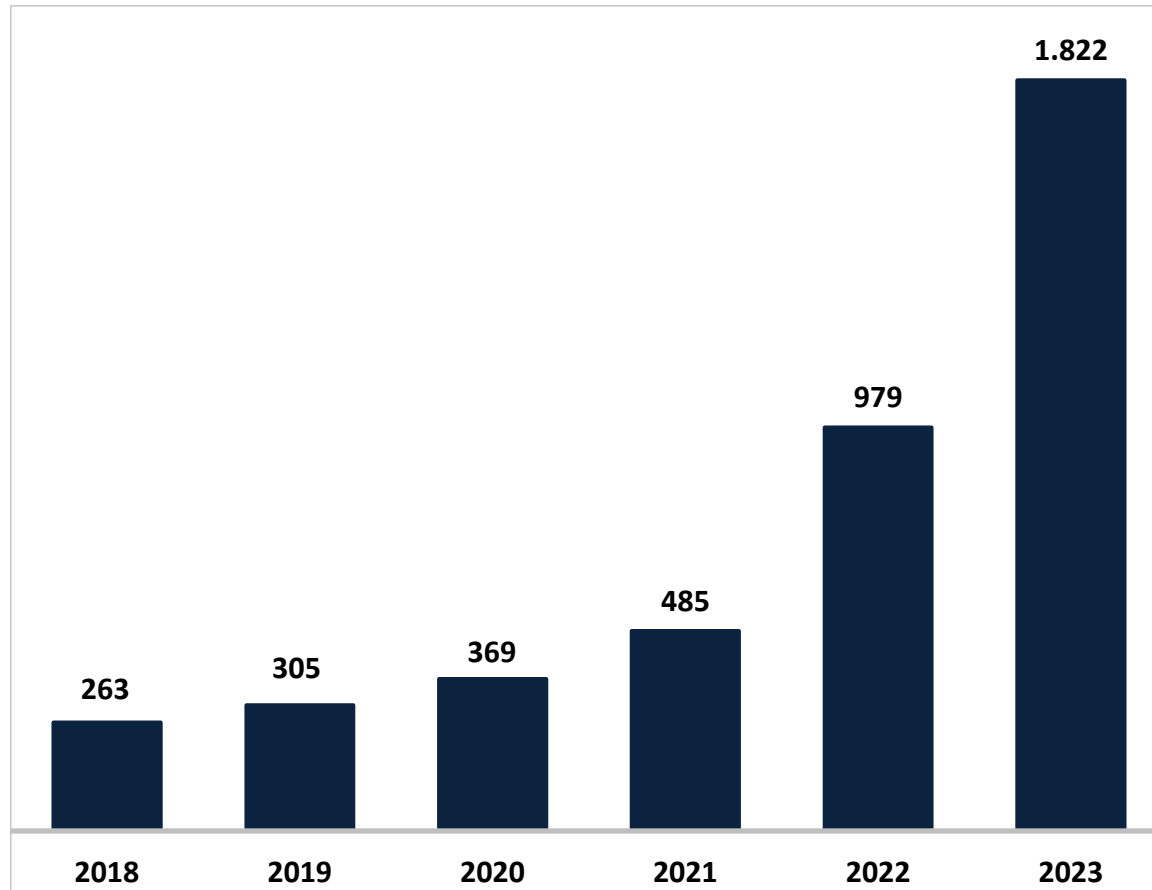


Source: TURKSTAT

DEVELOPMENTS IN DOMESTIC TRADE

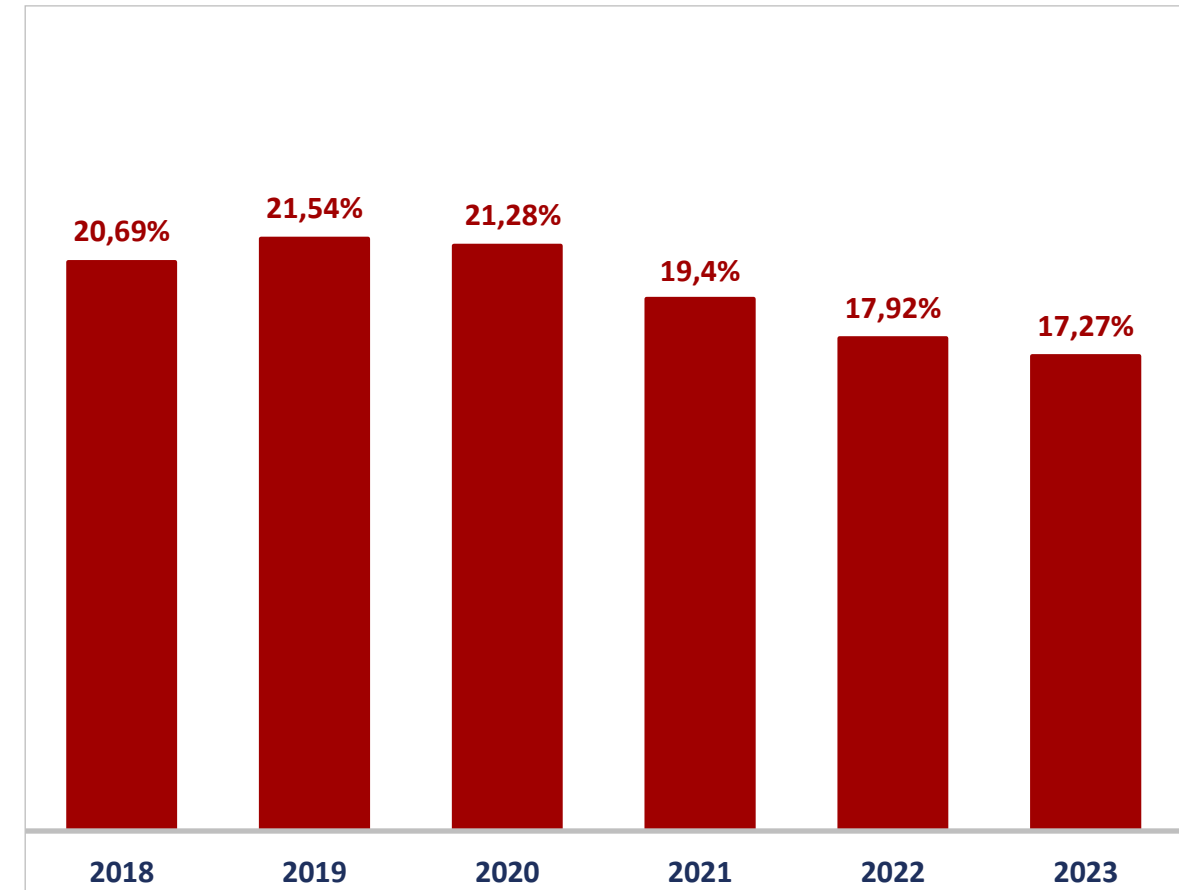
Türkiye Food Retail

Türkiye Food Retail Turnover (Billion TL)



Source: TURKSTAT

Ratio of Türkiye Food Retailing to Retail Trade



Source: TURKSTAT

D- DEVELOPMENTS IN EXTERNAL TRADE

1) MERCHANDISE TRADE

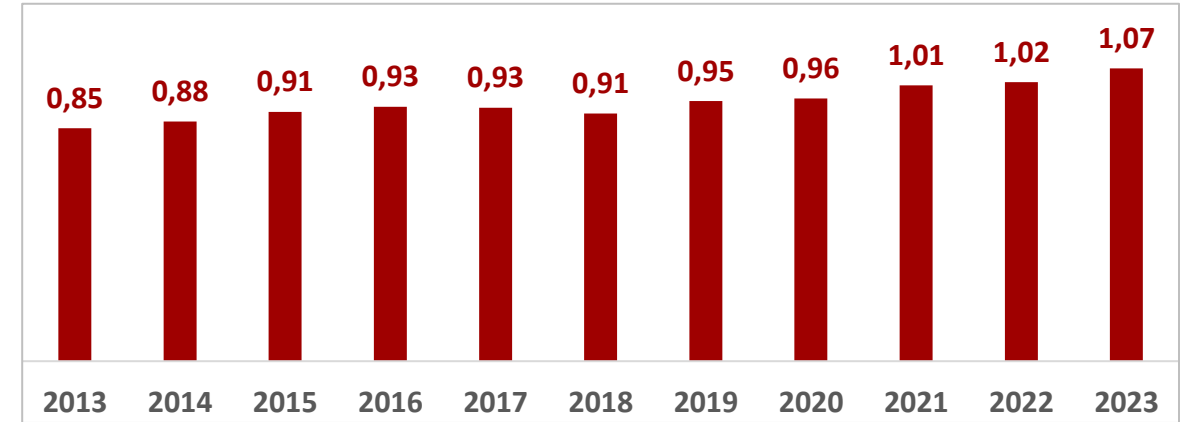
MERCHANDISE TRADE

Türkiye's Share in Global Merchandise Exports

- Türkiye's share in global merchandise exports was %1.07 in 2023.

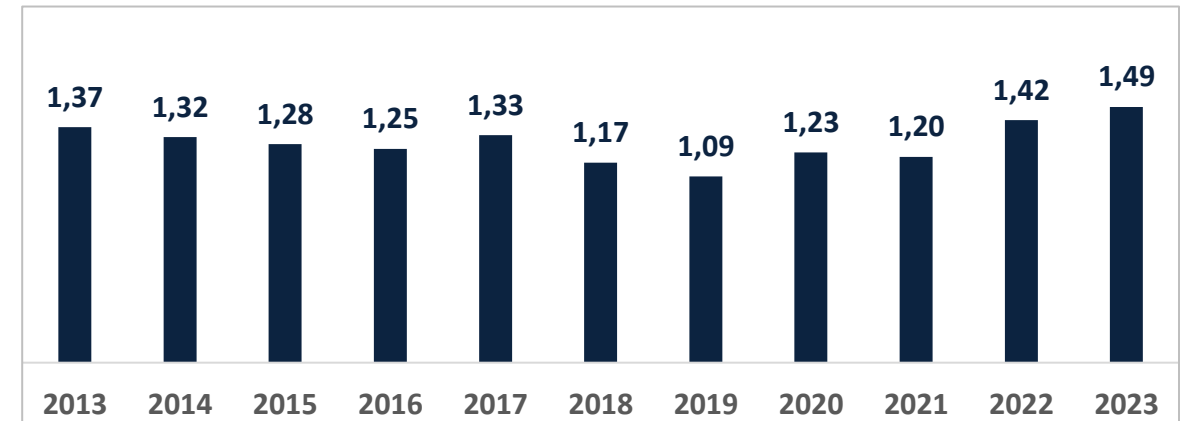
- Türkiye's share in global merchandise imports was %1.49 in 2023.

Türkiye's Share in Global Merchandise Exports (%)



Source: WTO

Türkiye's Share in Global Merchandise Imports (%)



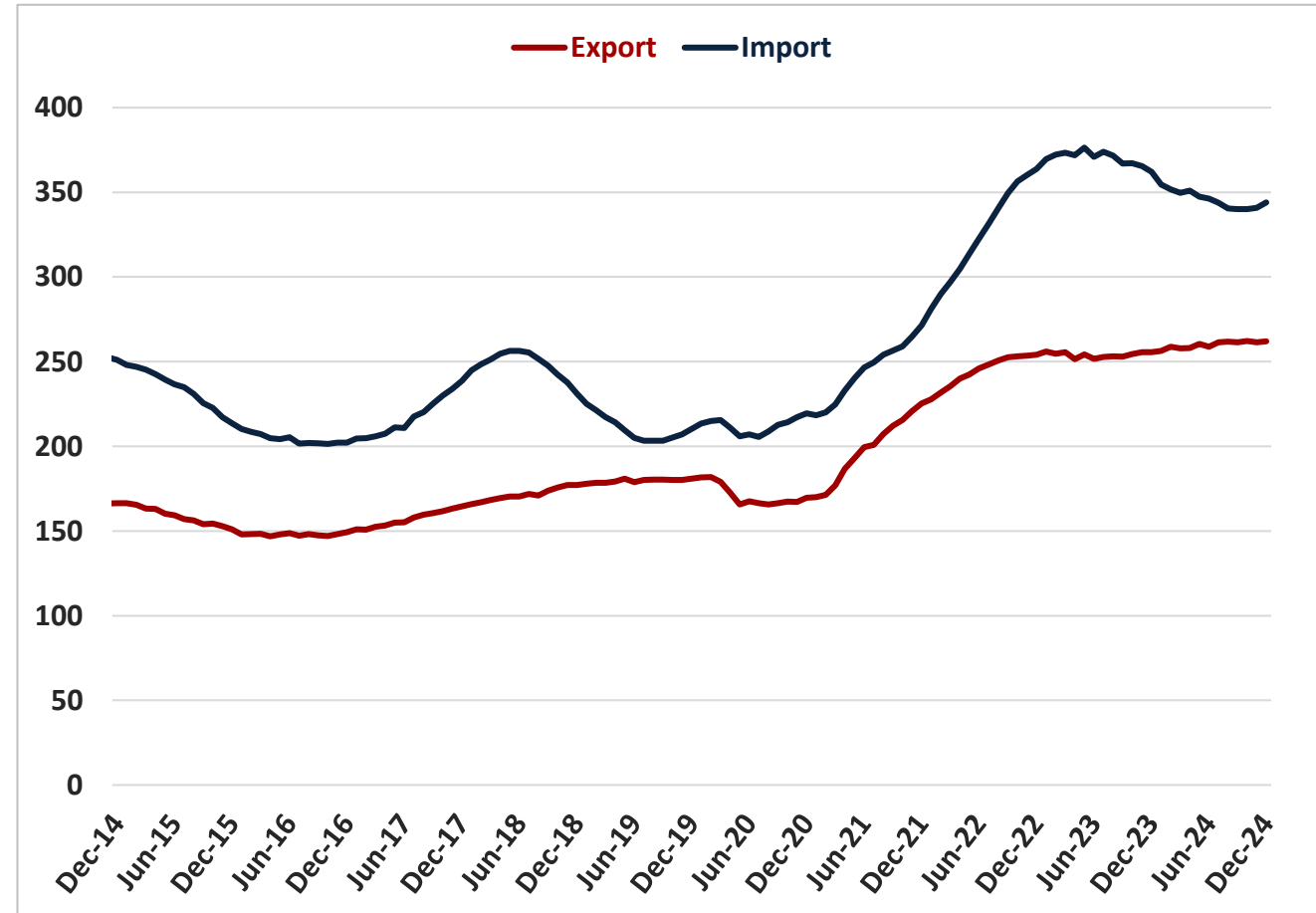
Source: WTO

MERCHANDISE TRADE

Monthly Exports and Imports

- In December 2024, compared to the same month of the previous year, exports increased by 2.2% to USD 23.5 billion and imports increased by 11.1% to USD 32.3 billion.
- As a result, the foreign trade deficit increased by 44.7% YoY and stood at USD 8.8 billion.

Annualized Monthly Exports and Imports (Billion USD)



Source: Ministry of Trade, TURKSTAT

MERCHANDISE TRADE

Foreign Trade Indices (2015=100)

Foreign Trade Indices	2021		2022		2023		2023 October		2024 October	
	Index	Change %	Index	Change %	Index	Change %	Index	Change %	Index	Change %
Export Unit Value Index	103.8	9.5	113.6	9.4	113.7	0.1	109.8	0.3	114	3.8
Export Volume Index	143.7	21.4	148.2	3.1	148.8	0.4	164.9	6.5	163.8	-0.7
Import Unit Value Index	120.8	25.4	150	24.2	133.7	-10.9	127.6	-12.3	132.6	3.9
Import Volume Index	105.2	-1.4	113.5	7.9	126.6	11.5	129.4	14.8	124.6	-3.7
Terms of Trade	85.9	-12.8	75.7	-11.9	85	12.3	86.1	14.5	86.0	-0.1

Source: TURKSTAT

MERCHANDISE TRADE

Development of Foreign Trade

(Billion USD)	2023 December	2024 December	2023/2024 Change (%)	2023 Jan.-Dec.	2024 Jan.-Dec.	2023/2024 Change (%)
Export	23.0	23.5	2.2	255.6	261.9	2.5
Energy Export ¹	1.5	1.3	-13.8	16.4	16.5	0.9
Gold Export	0.4	0.4	-21.1	4.3	3.5	-19.6
Import	29.1	32.3	11.1	362.0	344.1	-4.9
Energy Import ¹	6.7	6.8	3.0	69.1	65.6	-5.0
Gold Import	1.6	2.0	26.2	30.0	17.1	-43.0
Foreign Trade Volume	52	55.8	7.2	617.6	606.0	-1.9
Foreign Trade Balance	-6	-8.8	44.7	-106.3	-82.2	-22.7
Balance excl. Energy	-1	-3.3	233.3	-53.6	-33.1	-38.3
Export/Import (%)¹	79.0	72.7	-6.3*	70.6	76.1	5.5*
Export/Import (%)²	95.6	87.0	-8.6*	81.7	88.1	6.4*
Export/Import (%)³	100.7	92.9	-7.8*	89.4	92.6	3.2*

⁽¹⁾Energy corresponds to Chapter 27.

⁽²⁾Excluding energy

⁽³⁾ Excluding energy and gold

(*) Coverage rate changes represent percentage point difference.

Source: Ministry of Trade

MERCHANDISE TRADE

Distribution of Foreign Trade in Broad Economic Categories

Export

Million Dollar	December			January - December		
	2023	2024	Change	2023	2024	Change
Investment Goods	3,367	3,493	3.7	33,659	33,962	0.9
Intermediate Goods	10,994	11,107	1.0	129,009	130,737	1.3
Consumption Goods	8,319	8,398	1.0	90,681	93,730	3.4
Others	278	465	67.3	2,278	3,497	53.5
TOTAL	22,958	23,463	2.2	255,627	261,925	2.5

Source: Ministry of Trade

Import

Million Dollar	December			January - December		
	2023	2024	Change	2023	2024	Change
Investment Goods	4,938	4,630	-6.2	52,742	50,645	-4.0
Intermediate Goods	19,822	22,166	11.8	261,311	238,309	-8.8
Consumption Goods	4,269	5,425	27.1	47,642	54,476	14.3
Others	29	65	124.9	272	656	141.0
TOTAL	29,058	32,287	11.1	361,967	344,085	-4.9

Source: Ministry of Trade

MERCHANDISE TRADE

Main Export Items

CODE	EXPORT (Million Dollar)	December			January - December		
	CHAPTER	2023	2024	Change (%)	2023	2024	Change (%)
87	Vehicles other than railway or tramway rolling-stock, parts thereof	2,993	3,185	6.4	30,829	32,451	5.3
84	Boilers, machineries and mechanical appliances, parts thereof	2,173	2,175	0.1	25,262	25,560	1.2
85	Electrical machinery and equipment, parts thereof	1,422	1,523	7.1	15,454	16,439	6.4
27	Mineral fuels, minerals oils and product of their distillation	1,544	1,332	-13.8	16,389	16,534	0.9
71	Precious stones, precious metals, pearls and articles thereof	1,238	1,197	-3.3	13,647	13,034	-4.5
72	Iron and steel	834	930	11.5	8,860	10,196	15.1
39	Plastic and articles thereof	844	891	5.7	10,572	10,925	3.3
73	Articles of iron and steel	909	871	-4.1	10,051	9,826	-2.2
61	Knitted and crocheted goods and articles thereof	811	753	-7.2	10,278	10,112	-1.6
8	Edible fruits and nuts, peel of melons or citrus fruits	690	678	-1.9	5,369	6,300	17.3
	Subtotal	13,458	13,536	0.6	146,711	151,375	3.2
	Total	22,958	23,463	2.2	255,627	261,925	2.5

Source: Ministry of Trade

*Sorted by December 2024 values.

MERCHANDISE TRADE

Main Import Items

CODE	IMPORT (Million Dollar)	December			January - December		
	CHAPTER	2023	2024	Change (%)	2023	2024	Change (%)
27	Mineral fuels, minerals oils and product of their distillation	6,652	6,850	3.0	69,114	65,635	-5.0
84	Boilers, machineries and mechanical appliances, parts thereof	3,446	3,734	8.4	40,968	39,563	-3.4
87	Vehicles other than railway or tramway rolling-stock, parts thereof	3,149	3,111	-1.2	32,261	31,675	-1.8
71	Precious stones, precious metals, pearls and articles thereof	1,890	2,814	48.9	33,912	24,873	-26.7
85	Electrical machinery and equipment, parts thereof	2,135	2,399	12.4	27,948	27,225	-2.6
72	Iron and steel	1,614	2,201	36.4	24,160	23,657	-2.1
39	Plastic and articles thereof	1,072	1,229	14.7	16,215	15,628	-3.6
29	Organic chemicals	654	829	26.8	9,181	9,453	3.0
90	Optics, photography, cinema	580	733	26.3	6,453	6,795	5.3
30	Pharmaceutical products	452	521	15.3	4,986	5,429	8.9
	Subtotal	21,643	24,420	12.8	265,197	249,934	-5.8
	Total	29,058	32,287	11.1	361,967	344,085	-4.9

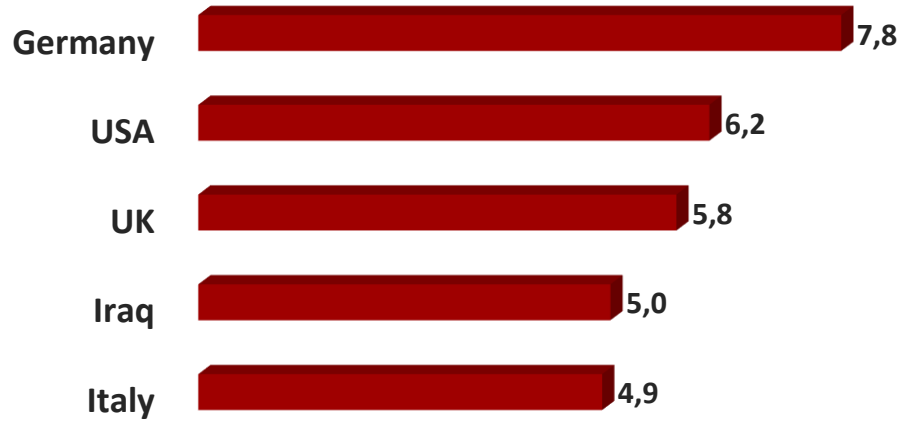
Source: Ministry of Trade

*Sorted by December 2024 values.

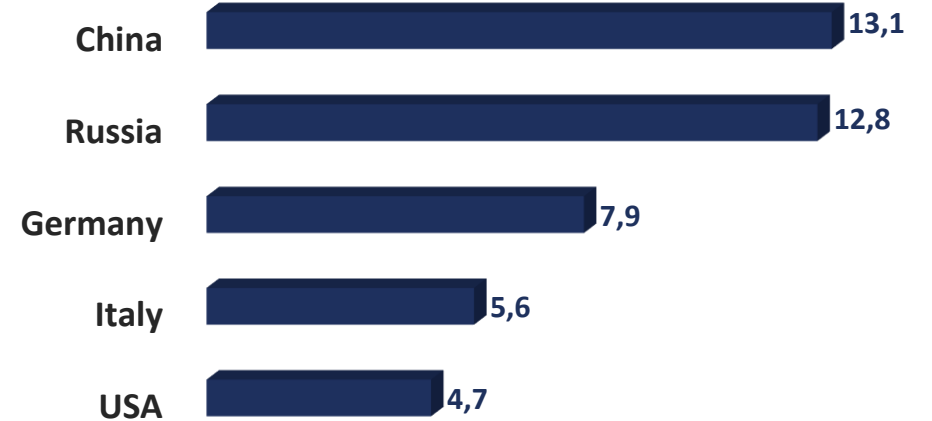
MERCHANDISE TRADE

Main Trade Partners

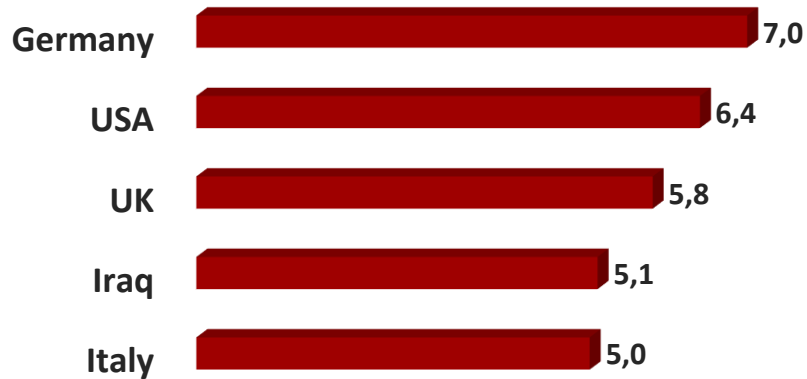
Top 5 Export Partners in 2024 (Share in Total Exports)



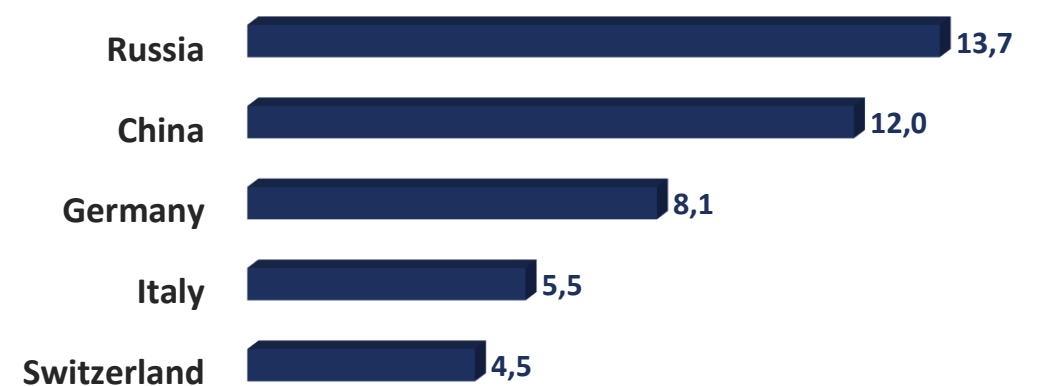
Top 5 Import Partners in 2024 (Share in Total Imports)



Top 5 Export Partners December 2024 (Share in Total Exports)



Top 5 Import Partners December 2024 (Share in Total Imports)



Source: Ministry of Trade

MERCHANDISE TRADE

Exports by Regions

Million Dollar			December				January – December			
			2023	2024	Share (%)	Change (%)	2023	2024	Share (%)	Change (%)
Rank	Main Country Groups	Country Groups								
1	Europe	European Union (EU-27)	8,709	9,311	39.7	6.9	104,284	108,667	41.5	4.2
		Other European Countries	3,630	3,405	14.5	-6.2	39,680	40,094	15.3	1.0
2	Africa	Other African Countries	604	715	3.0	18.5	7,724	7,121	2.7	-7.8
		North African Countries	1,436	1,506	6.4	4.8	13,674	14,465	5.5	5.8
3	America	South American Countries	239	263	1.1	10.4	2,540	2,917	1.1	14.9
		North American Countries	1,463	1,617	6.9	10.5	16,507	18,054	6.9	9.4
		Central America and the Caribbean	288	243	1.0	-15.4	2,759	2,811	1.1	1.9
4	Asia	Other Asian Countries	1,695	1,894	8.1	11.8	19,345	20,807	7.9	7.6
		Near and Middle Eastern	4,448	4,308	18.4	-3.1	45,556	43,743	16.7	-4.0
5	Australia & New Zealand	Australia and New Zealand	109	119	0.5	9.4	1,075	1,256	0.5	16.8
6	Others	Other Countries	338	81	0.3	-76.0	2,484	1,991	0.8	-19.9
Total			22,958	23,463	100.0	2.2	255,627	261,925	100.0	2.5

Source: Ministry of Trade

MERCHANDISE TRADE

Imports by Regions

Million Dollar			December				January – December			
			2023	2024	Share (%)	Change (%)	2023	2024	Share (%)	Change (%)
Rank	Main Country Groups	Country Groups								
1	Europe	European Union (EU-27)	9,348	10,136	31.4	8.4	106,050	110,412	32.1	4.1
		Other European Countries	6,327	7,002	21.7	10.7	78,330	67,704	19.7	-13.6
2	Africa	Other African Countries	276	214	0.7	-22.5	3,076	3,161	0.9	2.8
		North African Countries	628	779	2.4	24.1	7,291	8,154	2.4	11.8
3	America	South American Countries	630	691	2.1	9.8	7,161	8,245	2.4	15.1
		North American Countries	1,424	1,569	4.9	10.2	17,085	17,446	5.1	2.1
		Central America and the Caribbean	149	146	0.5	-2.3	1,496	1,622	0.5	8.4
4	Asia	Other Asian Countries	6,376	7,521	23.3	17.9	90,837	87,948	25.6	-3.2
		Near and Middle Eastern	1,670	1,948	6.0	16.7	24,824	20,203	5.9	-18.6
5	Australia & New Zealand	Australia and New Zealand	32	39	0.1	19.9	1,220	1,196	0.3	-1.9
6	Others	Other Countries	2,198	2,243	6.9	2.0	24,597	17,993	5.2	-26.8
Total			29,058	32,287	100.0	11.1	361,967	344,085	100.0	-4.9

Source: Ministry of Trade

MERCHANDISE TRADE

Exports by Province of Activity (Top 5 Provinces, Million USD)

City	December 2023	December 2024	Change	Share (%)	2023	2024	Change	Share (%)
İstanbul	4,866	4,908	0.9	20.9	59,541	56,837	-4.5	21.7
Kocaeli	2,841	3,023	6.4	12.9	29,817	32,005	7.3	12.2
İzmir	2,339	2,135	-8.7	9.1	24,664	23,817	-3.4	9.1
Bursa	1,586	1,625	2.5	6.9	17,796	18,244	2.5	7.0
Ankara	1,038	1,144	10.1	4.9	11,103	11,100	0.0	4.2

Sorted By December 2024

**In addition to the export statistics compiled on the basis of the provinces where the headquarters of the firms are located, the Ministry has also compiled Export Statistics by Provinces of Activity, which are calculated on the basis of production locations.*

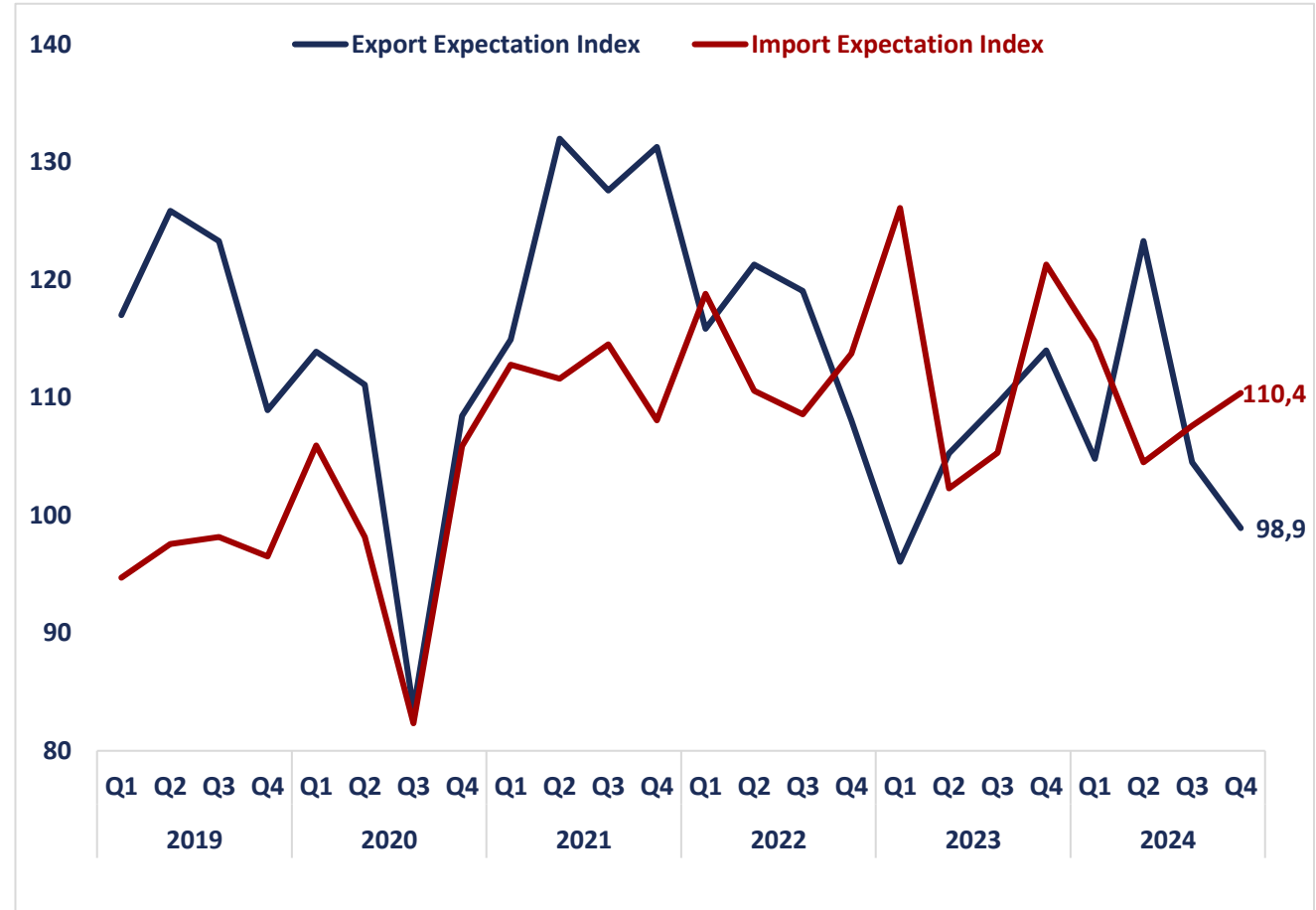
Source: Ministry of Trade, TURKSTAT

MERCHANDISE TRADE

Foreign Trade Expectation Survey

- In the 4th quarter of 2024, the export expectations index is 98.9 and the import expectations index is 110.4.

Foreign Trade Expectation Survey (FTES)*



Source: Ministry of Trade

*An index value above 100 indicates an expectation of increase (optimism), a value below 100 indicates an expectation of decrease (pessimism), while a value equal to 100 signifies no expected change (neutrality).

2) SERVICES TRADE

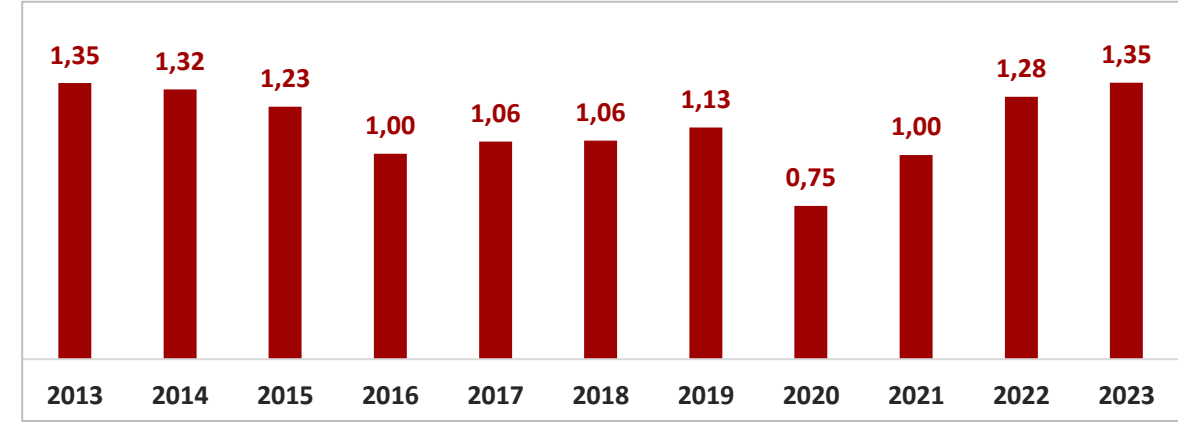
SERVICES TRADE

Türkiye's Share in Global Services Trade

- Türkiye's share in global exports of services realized as 1.35% in 2023.
- Türkiye's share in global imports of services realized as 0.66% in 2023.

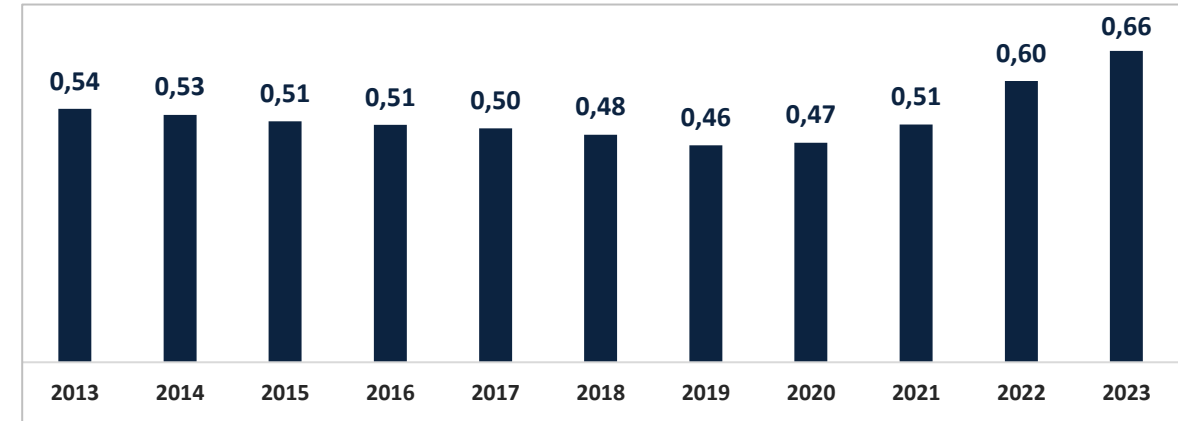
*The government services category has been excluded from Türkiye's services exports statistics, as it is not included in WTO statistics.

Türkiye's Share in Global Services Exports (%)



Source: WTO,CBRT

Türkiye's Share in Global Services Imports (%)



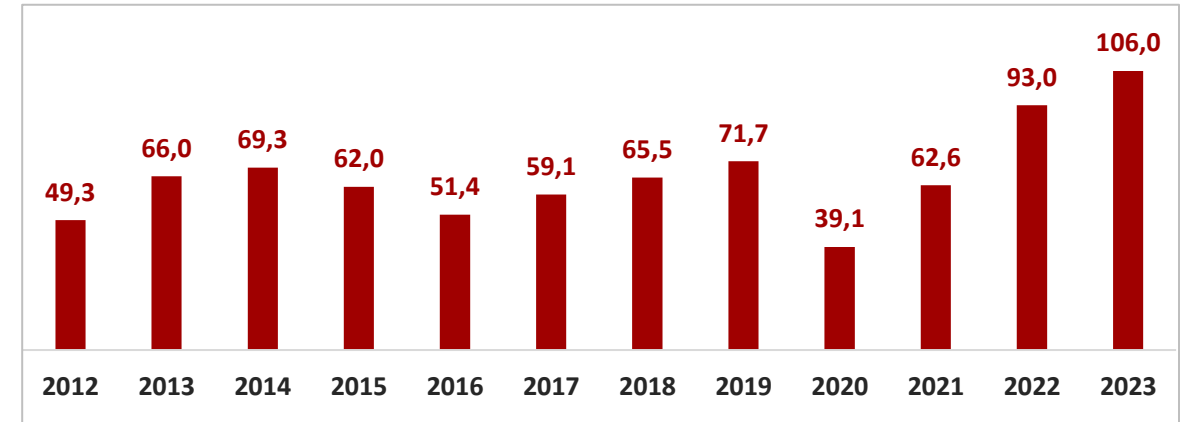
Source: WTO,CBRT

SERVICES TRADE

Türkiye's Services Trade

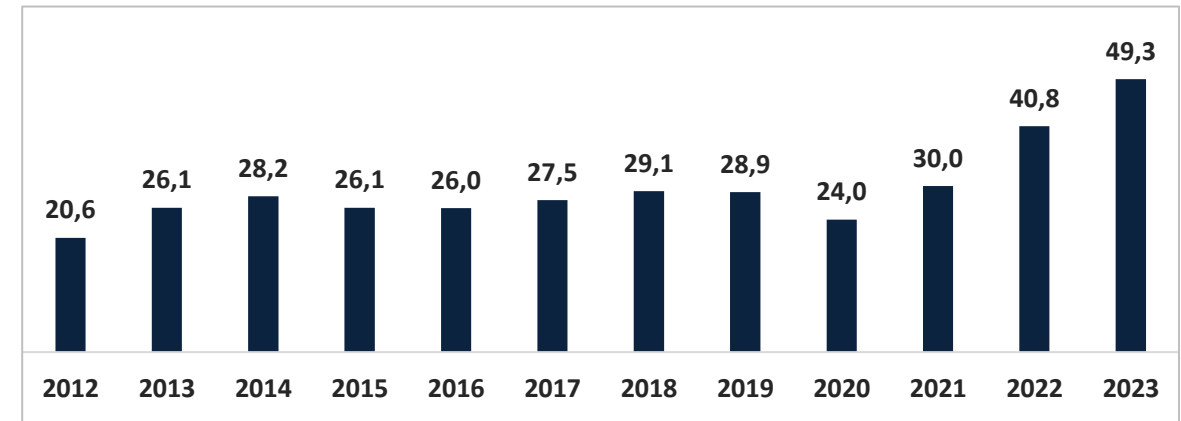
- Türkiye's services exports amounted to USD 106 billion in 2023.
- Türkiye's services imports were USD 49.3 billion in 2023. Thus, the balance of services recorded a surplus of USD 56.7 billion in 2023.

Türkiye's Services Exports (Billion USD)



Source: CBRT

Türkiye's Services Imports (Billion USD)



Source: CBRT

SERVICES TRADE

Balance of Payments - Services Items

Credit Million Dollar	October			January - October		
	2023	2024	Change (%)	2023	2024	Change (%)
Services	10,139	10,824	6.8	90,552	97,060	7.2
Transport	3,531	3,618	2.5	32,653	33,585	2.9
Travel	5,205	5,689	9.3	44,225	48,780	10.3
Construction	31	18	-41.9	283	196	-30.7
Insurance and pension services	166	238	43.4	2,212	2,434	10.0
Financial Services	59	53	-10.2	474	483	1.9
Charges for the use of intellectual property	45	33	-26.7	421	403	-4.3
Telecommunications, computer, information serv,	415	458	10.4	3,332	3,766	13.0
Other business services	380	406	6.8	4,167	1,051	7.9
Personal, cultural, and recreational services	28	38	35.7	296	261	-11.8
Government goods and services	54	27	-50.0	447	251	-43.8
Manufacturing services on physical inputs owned by others	34	68	100.0	285	629	120.7
Maintenance and repair services	191	178	-6.8	1,757	1,777	1.1
Debit Million Dollar	October			January - October		
	2023	2024	Change (%)	2023	2024	Change (%)
Services	4,065	4,374	7.6	39,920	43,065	7.9
Transport	1,557	1,788	14.8	15,652	17,301	10.5
Travel	729	573	-21.4	6,411	5,901	-8.0
Construction	1	1	0.0	44	14	-68.2
Insurance and pension services	260	377	45.0	2,887	3,859	33.7
Financial Services	63	59	-6.3	628	625	-0.5
Charges for the use of intellectual property	250	326	30.4	2,805	3,345	19.3
Telecommunications, computer, information serv,	321	401	24.9	3,329	3,852	15.7
Other business services	650	648	-0.3	5,961	6,054	1.6
Personal, cultural, and recreational services	44	53	20.5	395	493	24.8
Government goods and services	118	94	-20.3	984	1,074	9.1
Manufacturing services on physical inputs owned by others	3	5	66.7	31	47	51.6
Maintenance and repair services	69	49	-29.0	793	500	-36.9

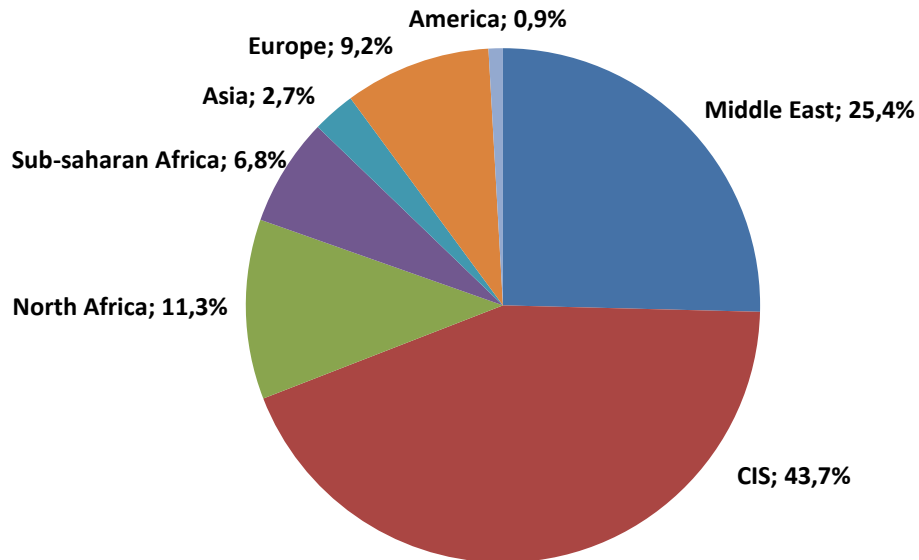
Source: CBRT

SERVICES TRADE

Contracting Services Abroad

- There are 43 Turkish companies in the list of the world's 250 largest contracting companies in 2024. In this regard, Türkiye ranks 2nd after China.

Distribution of Contracting Services By Country Groups (%)
(1972-2024 December)



Contracting Services Abroad

Years	No. Of Countries	Projects	Project Volume (Billion USD)	Cum. Project Volume (Billion USD)	Avr. Project Volume (Billion USD)
1972-2002	48	2,425	49.8	49.8	20.7
2003	35	339	6.4	56.1	18.9
2004	36	477	8.6	64.8	18.1
2005	33	452	12.9	77.7	28.6
2006	35	577	22.4	100.1	38.8
2007	45	613	25.6	125.7	41.8
2008	39	667	24.7	150.4	37.0
2009	45	505	20.1	170.6	39.8
2010	50	632	23.4	193.9	37.0
2011	51	561	24.8	218.7	44.2
2012	49	551	31.7	250.4	57.5
2013	50	437	31.2	281.6	71.5
2014	54	361	26.8	308.5	74.3
2015	57	287	24.0	332.5	83.8
2016	56	222	15.0	347.5	67.7
2017	52	314	17.9	365.4	56.9
2018	53	388	22.7	388.1	58.5
2019	45	544	19.9	408.0	36.7
2020	42	386	17.2	425.2	44.4
2021	71	457	31.5	456.7	68.9
2022	67	512	20.1	476.8	39.3
2023	68	437	28.4	505.2	64.9
2024	57	317	28.6	533.8	90.4
TOTAL		12,461	533.8		

Source: Ministry of Trade * 2024 January-December Data.

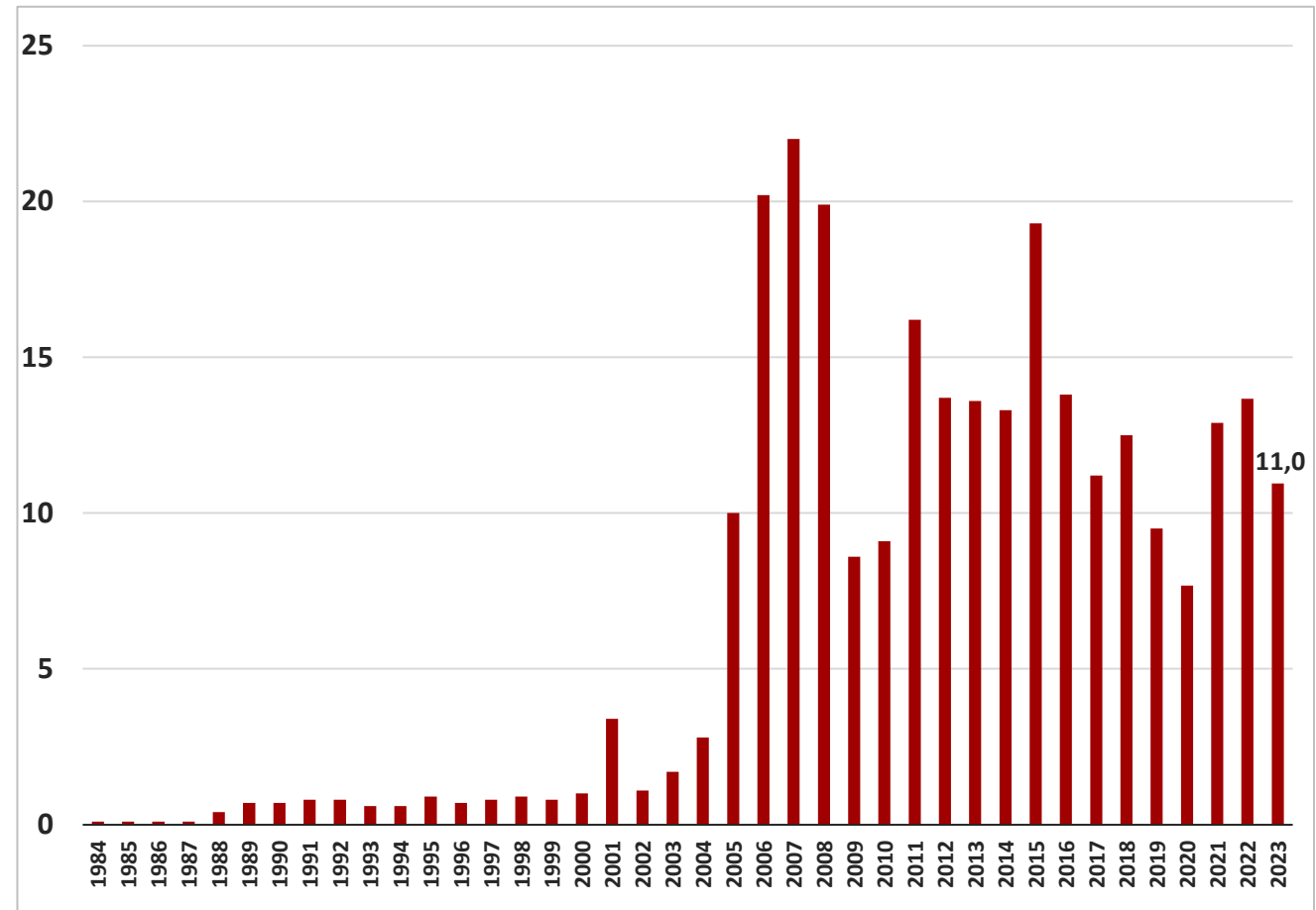
E- INVESTMENT CLIMATE

INVESTMENT CLIMATE

Foreign Direct Investment

- FDI stock reached USD 262.5 billion from 2003 to 2023, up from USD 14.6 billion from 1984 to 2002.
- While FDI inflow amounted to 1.389 billion dollars in October 2023, it was recorded at 770 million dollars in October 2024.

Foreign Direct Investment (Billion USD)



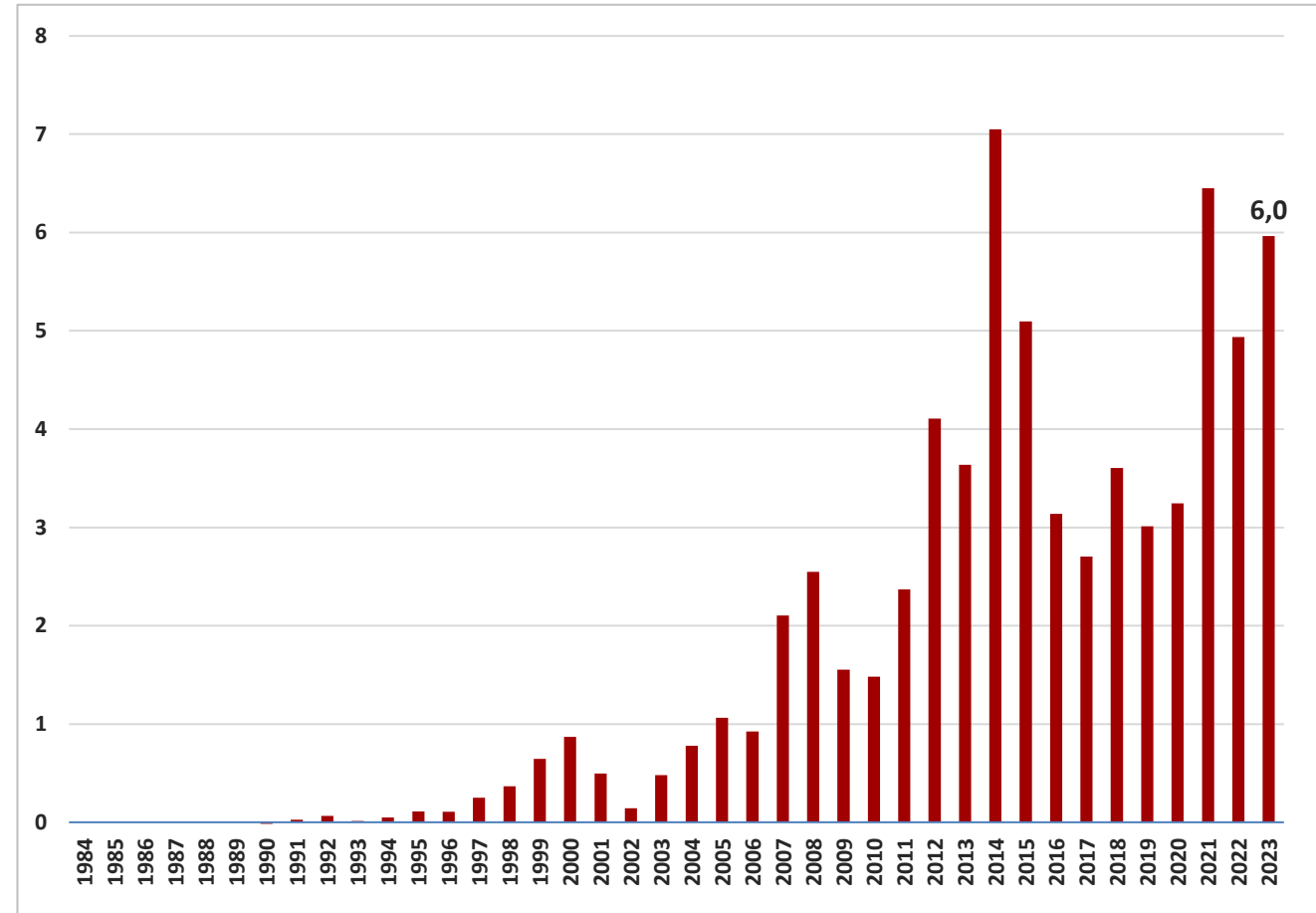
Source: CBRT

INVESTMENT CLIMATE

Direct Investments Abroad

- The total cumulative direct investments made by Turkish investors abroad reached USD 66.2 billion between 2003 and 2023.
- In October 2024, direct investments abroad amounted to USD 974 million, marking a 77% increase compared to the same month of the previous year.

Direct Investments Abroad (Billion USD)

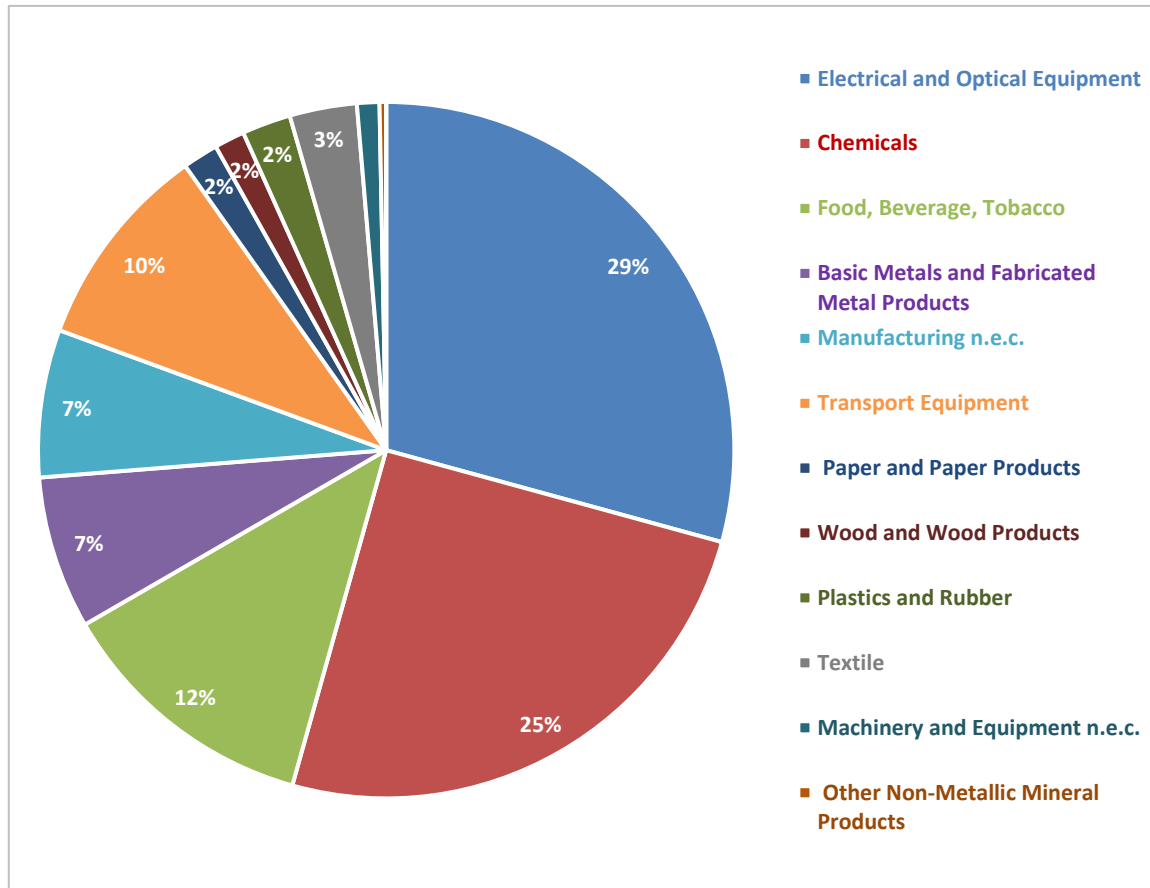


Source: CBRT

INVESTMENT CLIMATE

The Sectoral Breakdown of Foreign Investments

Breakdown of Investment in Manu. Industry (%) (2024 January-October)



Source: CBRT

The Sectoral Breakdown of Foreign Investments (Million USD)

SECTORS	Annual		January - October	
	2022	2023	2023	2024
AGRICULTURE	71	28	12	172
INDUSTRIAL SECTORS	2,099	2,414	1,993	1,882
Mining and Quarrying	174	173	173	180
Manufacturing	1,565	1,743	1,336	1,634
Electricity, Gas, Steam and Air-conditioning Supply	360	497	483	68
Water Supply; Sewerage, Waste Management and Remediation	0	1	1	0
SERVICES SECTOR	4,815	3,421	2,363	2,694
TOTAL	6,985	5,863	4,368	4,748

Source: CBRT

INVESTMENT CLIMATE

Breakdown of Foreign Investments by Country (Million USD)

Rank*	Countries	2023 FDI	2024 FDI (October)	2024 FDI (January-October)
1	Germany	511	97	598
2	Netherlands	1,167	67	885
3	England	325	63	343
4	United States of America	206	62	524
5	Azerbaijan	375	29	332
6	Switzerland	215	25	309
7	Belgium	158	11	42
8	Hong Kong, China	49	10	57
9	France	403	9	145
10	Ireland	272	7	338
11	Libya, State of	0	5	5
12	Austria	48	4	68
13	Sweden	16	4	53
14	United Arab Emirates	583	4	114
15	India	2	4	4
16	British Virgin Islands	52	3	34
17	Italy	68	2	78
18	Luxembourg	108	2	64
19	Brazil	0	2	2
20	Denmark	18	1	21
	LIST TOTAL	4,576	411	4,016
	TOTAL	5,863	417	4,748

Source: CBRT

*Sorted by FDI in October 2024

F- FREE ZONES

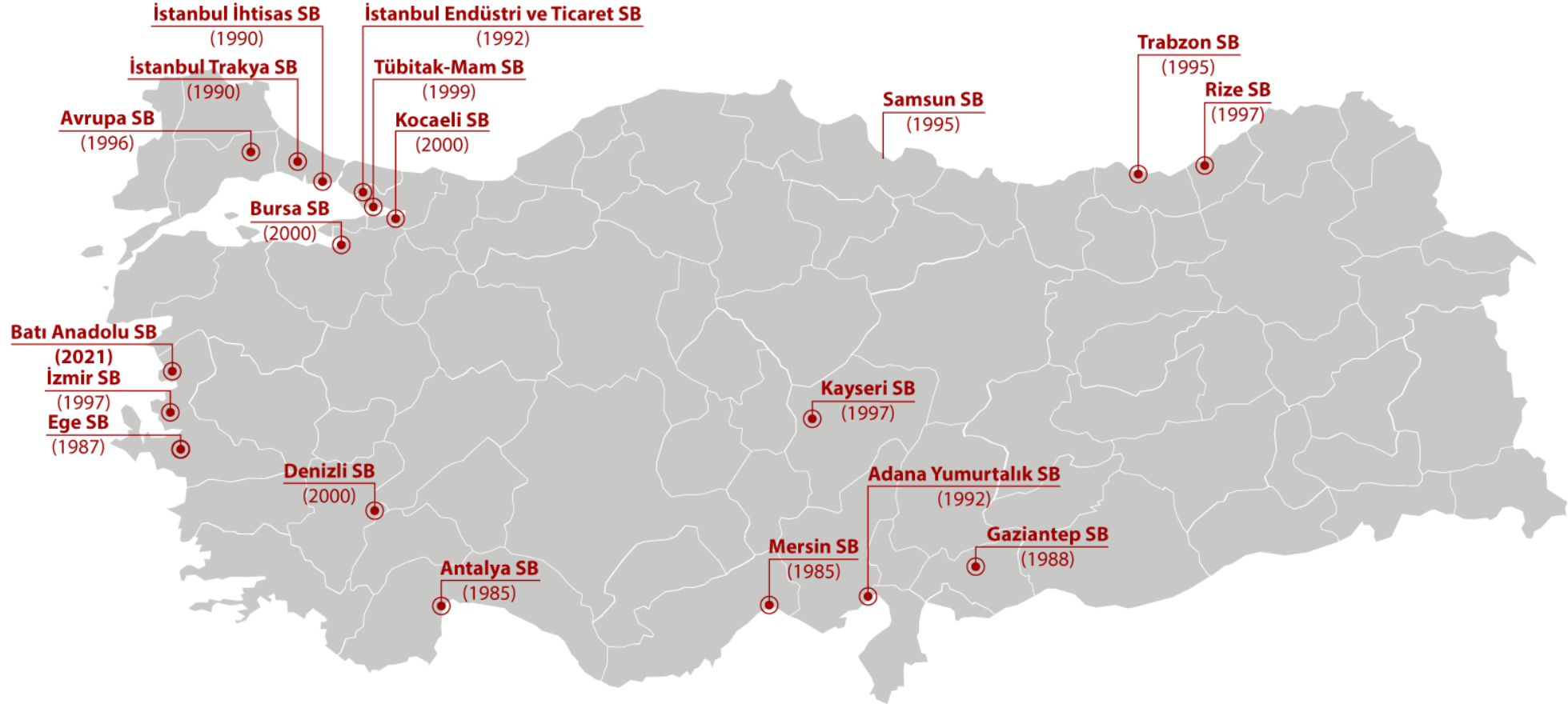
FREE ZONES

The Advantages of Free Zones

- Tax advantages for manufacturers
- Medium-and long-term investment view
- Availability to transfer profits
- Commercial facilities
- Exemption from customs duties
- Acquisition of the documents relating to the free movement of goods under the scope of Customs Union with the EU
- Principle of equality
- No time restrictions
- Flexibility to adjust to the market needs and conditions
- Reliable inflation accounting
- Market access to domestic and foreign markets
- Reduced bureaucratic procedures and dynamic business management
- Strategic advantages
- Affordable and compatible infrastructure
- Supply chain opportunities

FREE ZONES

Free Zones in Türkiye



As of December 2024, 96,436 people were employed in Free Zones.

FREE ZONES

Specialized Free Zones

- Specialized Free Zones project was implemented in order to increase the share of R&D, value added and high technology products and services production in foreign trade from free zones.
- In this context, the Istanbul Specialized Free Zone was declared on 20/02/2020.
- With the President's Decree No. 2635, R&D-intensive; employment and rent supports are provided to high value-added, innovation and technology-focused investments focusing on exports with wider opportunities.
- Investments in software and IT production in specialized free zones were included among the priority investments and benefit from Region 5 Incentives in the General Investment Incentives Scheme.



FREE ZONES

Establishment of New Free Zone: Western Anatolia Free Zone

- In line with the objectives of directing industrial and commercial activities in İzmir, one of the key production and trade centers of our country, towards exports, and promoting export-oriented investment and production, the decision to establish the Western Anatolia Free Zone was made. Under Presidential Decree No. 4482, the Western Anatolia Free Zone and its establishment and operation by BASBAŞ-Western Anatolia Free Zone Founder and Operator Inc. for a 30-year period was approved and published in the Official Gazette on 08/09/2021.
- Within this scope, operating licenses have been issued and open space rentals have been provided to various companies seeking to operate on the 2.4 million square meter treasury land. Applications for operating licenses are currently ongoing.

FREE ZONES

Trade Flows of Free Zones (Million USD)

Million USD	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
From Domestic Market To Free Zones	2,887	2,732	2,205	2,125	2,376	2,563	2,665	2,574	3,466	3,808	3,870	3,617
From Free Zones To Abroad	7,701	7,958	7,494	7,041	7,525	8,147	7,978	7,727	9,755	11,431	12,478	11,993
From Abroad To Free Zones	7,490	7,059	6,550	5,868	6,404	6,453	5,633	7,028	7,073	11,155	9,277	7,901
From Free Zones To Domestic Market	5,162	4,683	4,012	3,999	4,073	3,766	3,379	4,729	4,325	6,430	5,063	4,180
TOTAL TRADE VOLUME*	23,240	22,432	20,261	19,033	20,378	20,929	19,656	22,058	24,618	32,823	30,688	27,691

In 2024, the total inward and outward trade flows in the free zones was USD 27,7 billion.

Source: General Directorate of Free Zones, Ministry of Trade

**Total inward and outward trade flows*

FREE ZONES

Concentration in Free Zones by Industries

Istanbul Specialized FZ	Software
Antalya FZ	Yacht-building, Medical Equipment
Kocaeli FZ	Ship-building
Avrupa FZ	Ready-Wear
Mersin FZ	Ready Wear
Bursa FZ	Automotive sub-industries
Izmir FZ	Leather
TUBITAK – MAM Technology FZ	R&D Activities
Adana Yumurtalik FZ	Ship Repair and Maintenance

Source: General Directorate of Free Zones, Ministry of Trade

**G- BILATERAL, PLURILATERAL, REGIONAL and
MULTILATERAL TRADE**

BILATERAL, PLURILATERAL, REGIONAL and MULTILATERAL TRADE

Trade Relations of Türkiye

▪ **Bilateral Trade Relations**

- Europe, Asia-Pacific, Eurasia, Middle East and North Africa, Sub-Saharan Africa, Americas
- Türkiye has a Joint Economic Commission (JEC) mechanism with 125 countries and an Economic and Commercial Joint Committee (JETCO) mechanism with 27 countries, 19 of which are EU member countries.

▪ **Regional Trade Relations**

- EU, ECO, D8, BSEC, OIC, COMCEC, Organization of Turkic States

▪ **Multilateral Trade Relations**

- WTO, G20

BILATERAL, PLURILATERAL, REGIONAL and MULTILATERAL TRADE

Free and Preferential Trade Agreements

In Force	
FTA	
EFTA (1992) Revised EFTA (2021)	Serbia (2010) Additional Protocols (2019)
Israel (1997)	Montenegro (2010) Additional Protocols (2022)
North Macedonia (2000)	Chile (2011)
Bosnia and Herzegovina (2003) Revised Bosnia and Herzegovina (2021)	Mauritius (2013)
Tunisia (2005)	South Korea (2013) Investment and Services (2018)
Palestine (2005)	Malaysia (2015) Additional Protocol (2024)
Morocco (2006)	Moldova (2016)
Egypt (2007)	Faroe Islands (2017)
Albania (2008)	Singapore (2017)
Georgia (2008) Additional Protocols (Internal Approval)	Kosovo (2019)
United Kingdom (2021)	Venezuela (2020)
United Arab Emirates (2023)	

In Force	
PTA	
Iran (2015)	D-8 (2016)
Azerbaijan (2021) Additional Protocol (2024)	TPS-OIC (2022)
Pakistan (2023)	Uzbekistan (2023)

Completed Negotiations	On-going Negotiations
FTA	FTA/PTA
Lebanon / Qatar	Japan
Qatar	the GCC
Sudan	Indonesia
Ukraine	United Kingdom (Update)
PTA	PTA
Maldives	Algeria
	Uzbekistan (Update)

In force: 23 FTAs and 4 PTAs

Negotiation Process Completed: 4 FTAs and 1 PTA

Negotiation Process Ongoing: 4 FTAs and 2 PTAs

BILATERAL, PLURILATERAL, REGIONAL and MULTILATERAL TRADE

G20 Presidency

- The G20 is composed of the United States, Germany, Argentina, European Union, Australia, Brazil, China, Indonesia, France, South Africa, South Korea, India, United Kingdom, Italy, Japan, Canada, Mexico, Russia, Saudi Arabia, and Türkiye.
- G20 accounts for 80% of the world economy, 75% of global trade, and is home to almost two-thirds of the world's population.
- The G20 Presidency is held by a different member country each year, and South Africa holds the Presidency for 2025.

BILATERAL, PLURILATERAL, REGIONAL and MULTILATERAL TRADE

Organization of Turkic States

Organization of Turkic States (OTS)

Member States	
	Azerbaijan
	Kazakhstan
	Kyrgyzstan
	Uzbekistan
	Türkiye
Observer Countries/Organizations	
	Turkish Republic of Northern Cyprus (TRNC)
	Hungary
	Turkmenistan
	Economic Cooperation Organization (ECO)

Source: Trademap, IMF, Turkish Cypriot Chamber of Commerce, Central Bank of TRNC, Economic Outlook of the Turkic Republics, TRNC Economy and Energy Ministry Trade Unit

Economic Indicators of Member and Observer Countries (2023)

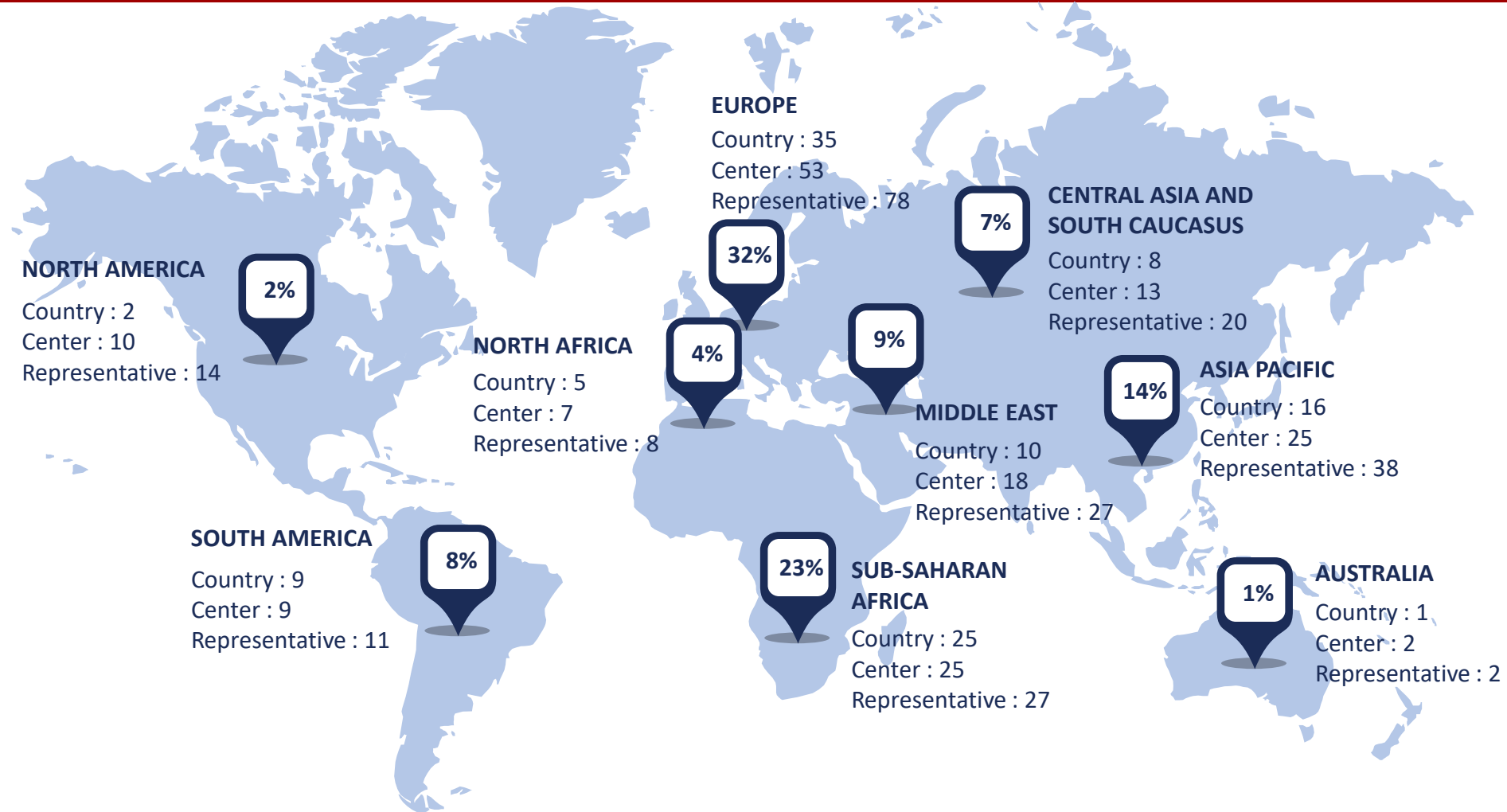
Countries	GDP (Billion USD)	GDP Growth Rate (%)	Merchandise Export (Billion USD)	Merchandise Import (Billion USD)
Member States				
Azerbaijan	72.4	1.1	33.9	17.3
Kazakhstan	263.4	5.1	78.8	61.2
Kyrgyzstan	14.0	6.1	3.3	12.3
Uzbekistan	101.6	6.3	18.1	28.7
Türkiye	1,130.0	5.1	255.6	362.0
Observer Countries				
TRNC*	3.4**	4.0**	0.2	2.8
Hungary**	212.6	-0.9	158.1	148.9
Turkmenistan**	77.7	2.0	14.4	3.6

*2021 Year Data

**Estimated Data

BILATERAL, PLURILATERAL, REGIONAL and MULTILATERAL TRADE

Ministry of Trade Overseas Organization



Currently, **225** Representatives of the Ministry are serving in **111** countries and **162** centers, **3** of which are Permanent Representations.



REPUBLIC OF TÜRKİYE
MINISTRY OF TRADE